



**Interoffice Memorandum**

May 28, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Matt Suedmeyer, Manager, Parks and Recreation Division  
(407) 836-6202

Subject: Award of Invitation for Bids Y20-1030-RM, Asphalt Milling and  
Recycling Services for Orange County Parks and Recreation

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y20-1030-RM, Asphalt Milling and Recycling Services for Orange County Parks and Recreation to the low responsive and responsible bidder, Mercon Construction Company in the estimated contract award amount of \$803,715 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

**PROCUREMENT:**

Work under the contract will consist of providing all supervision, quality control, labor, materials, equipment and incidentals including mobilization necessary to perform the milling and paving in trails, parking lots and park roadways of parks and recreation sites countywide.

**FUNDING:**

Funding is available in account number 1050-062-2116-3810.

**APPROVALS:**

The Parks and Recreation Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y20-1030-RM, Asphalt Milling and Recycling Services for Orange County Parks and Recreation

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness and responsibility. References provided were satisfactory for this type of work and Mercon Construction Company has been determined to be responsible. Therefore, award is recommended to Mercon Construction Company.

Bids Received

|                                      |                |                       |
|--------------------------------------|----------------|-----------------------|
| Mercon Construction Company          | Base Year:     | \$803,715             |
|                                      | Option Year 1: | \$803,615             |
|                                      | Option Year 2: | <u>\$803,615</u>      |
|                                      | Total Bid:     | \$2,410,945           |
| Ranger Construction Industries, Inc. | Base Year:     | \$820,038.30          |
|                                      | Option Year 1: | \$830,145.10          |
|                                      | Option Year 2: | <u>\$861,152.90</u>   |
|                                      | Total Bid:     | \$2,511,336.30        |
| Hubbard Construction Company         | Base Year:     | \$1,154,004.25        |
|                                      | Option Year 1: | \$1,186,983.35        |
|                                      | Option Year 2: | <u>\$1,219,915.40</u> |
|                                      | Total Bid:     | \$3,560,903.00        |



**BUSINESS DEVELOPMENT DIVISION**

May 14, 2020

**TO:** Rolando Melo, Senior Contract Administrator  
Procurement Division

**FROM:** Kesi Warren, Senior Contract Administrator *R*  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y20-1030-RM, Asphalt Milling & Recycling Services for Orange County Parks & Recreation**

The Business Development Division evaluated the three bids submitted for this project and found that at the time of bid opening, there were at least six firms certified at the sub level in the scope of service. The apparent low bidder Mercon Construction Company did not meet the Orange County M/WBE participation goal of 25%. While they reported \$675,065 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. They did not provide good faith effort documentation.

The second low bid submitted by Ranger Construction Industries, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 11% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

|                                 |                      |                           |
|---------------------------------|----------------------|---------------------------|
| HM                              | Siles and Sons, Inc. | \$270,853.74              |
| <b>Total MWBE Participation</b> |                      | <b>\$270,853.74 (11%)</b> |

The third low bid submitted by Hubbard Construction Company did not meet the Orange County M/WBE participation goal of 25%. They reported 13% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

|                                 |                   |                        |
|---------------------------------|-------------------|------------------------|
| HM                              | Transpremier, LLC | \$455,737              |
| <b>Total MWBE Participation</b> |                   | <b>\$455,737 (13%)</b> |

*Aheena Ferguson*

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation of the next low bidder.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

**BID COMPARISON****IFB-Y20-1030-RM, Asphalt Milling & Recycling Services for Orange County Parks & Recreation**

| Rank    | Bidder                               | Bid Amount     | M/WBE \$'s<br>in Bid | % M/WBE<br>(Goal 25%) | GFE | \$ Over Low<br>Bid | %<br>Difference<br>From Low<br>Bid (4%) | \$ Over 2nd<br>Low Bid | %<br>Difference<br>From 2nd<br>Low Bid | EEO<br>M / W |
|---------|--------------------------------------|----------------|----------------------|-----------------------|-----|--------------------|---|------------------------|--|--------------|
| Low Bid | Mercon Construction Company          | \$2,410,945    | \$0                  | 0.00%                 | No  |                    |   |                        |  | 10%/10%      |
| 2nd Low | Ranger Construction Industries, Inc. | \$2,511,336.30 | \$270,853.74         | 11%                   | No  | \$100,391          | 4.16%                                   |                        |  | 0%/0%        |
| 3rd Low | Hubbard Construction Company         | \$3,560,903    | \$455,737            | 13%                   | No  | \$1,149,958        | 47.70%                                  | \$1,049,567            | 41.79%                                 | 30%/09%      |