# Interoffice Memorandum



August 8, 2022

TO:

Mayor Jerry L. Demings

-AND-

**County Commissioners** 

GALL!

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement

Division

CONTACT:

Michael Drozeck, Manager II, Stormwater Management Division

407-836-7945

SUBJECT:

Award of Invitation for Bids Y22-199-MV, MSBU and Non-MSBU Retention

Pond Mowing and Maintenance John Young, Taft I, Taft II, Bithlo and

Goldenrod

### **ACTION REQUIRED:**

Approval to award Invitation for Bids Y22-199-MV, MSBU and Non-MSBU Retention Pond Mowing and Maintenance John Young, Taft I, Taft II, Bithlo and Goldenrod, to the low responsive and responsible bidder by lot for the base year. Further request authorization for the Procurement Division to exercise option years one and two for all contracts.

LOTS	BIDDER	BASE YEAR
LOT A	Aero GroundTek, LLC	\$207,050
LOT B	Aero GroundTek, LLC	\$277,400
LOT C	Aero GroundTek, LLC	\$277,400
LOT D	Aero GroundTek, LLC	\$320,750

#### PROCUREMENT:

These contracts provide mowing, edging, herbicide treatment, and litter removal for retention ponds located in the John Young, Taft I, Taft II, Bithlo and Goldenrod areas of Orange County.

#### FUNDING:

Funds are available in account numbers 1002-072-2708-3816 and 1142-072-2902-3816.

#### APPROVALS:

The Stormwater Management and Business Development Divisions concur with this recommendation.

Award of Invitation for Bids Y22-199-MV, MSBU & Non-MSBU Retention Pond Mowing and Maintenance John Young, Taft I, Taft II, Bithlo and Goldenrod Page 2

## **REMARKS:**

Three bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid received from Aero GroundTek, LLC is considered reasonable and realistic based on comparison to prices for the same services under prior County contracts. Aero GroundTek, LLC. have satisfactorily provided similar services to the County. Staff verified references demonstrating satisfactory results. The bid submitted by Aristocracy, LLC. was deemed non-responsive for failing to submit the Bid Response Form provided on the solicitation. The bid submitted by Hope Everlasting Landscape Professionals was deemed non-responsive for failing to submit a complete bid package. Therefore, award is recommended to Aero GroundTek, LLC.

The bid tabulation is as follows:

	BASE YEAR	OPTION YEAR 1	OPTION YEAR 2	TOTAL ESTIMATED BID
LOT A – John Young Aero GroundTek of Florida, LLC. Aristocracy, LLC. Hope Everlasting Landscape Professionals	Non-Resp		\$220,750	\$634,850
LOT B – Taft I Aero GroundTek of Florida, LLC. Aristocracy, LLC. Hope Everlasting Landscape Professionals	Non-Resp		\$288,675	\$843,475
LOT C – Taft II  Aero GroundTek of Florida, LLC.  Aristocracy, LLC.  Hope Everlasting Landscape Professionals	Non-Resp		\$288,675	\$843,475
LOT D – Bithlo and Goldenrod Aero GroundTek of Florida, LLC. Aristocracy, LLC. Hope Everlasting Landscape Professionals	Non-Resp		\$342,425	\$983,925



#### BUSINESS DEVELOPMENT DIVISION

August 5, 2022

TO:

Melisa Vergara, Contracting Agent

Procurement Division

FROM:

Kesi Warren, Senior Contract Administrator

**Business Development Division** 

SUBJECT:

Business Development Division Bid Evaluation

PROJECT:

IFB #Y22-199-MV, MSBU and Non-MSBU Retention Pond

Mowing and Maintenance - John Young, Taft I, Taft II,

Bithlo and Goldenrod

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder was not** an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid openings there was at least one firm certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

