



Interoffice Memorandum

November 19, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
407-836-0050

Subject: Award of Invitation for Bids Y21-7038-R2, Orange County Corrections Phoenix and VO Tech Flooring

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7038-R2, Orange County Corrections Phoenix and VO Tech Flooring, to the low responsive and responsible bidder, ADP Construction, LLC in the total contract award amount of \$320,067.

PROCUREMENT:

Work under this contract includes all labor, materials, equipment, supervision, tools to provide professional services to remove existing vinyl composite tile flooring down to concrete, and polish existing concrete. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from SkyBuilders USA, LLC, Oelrich Construction, Inc., and Boromei Construction, Inc. were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. The bid from Axios Construction Services, LLC was deemed non-responsible for not meeting the minimum reference requirements. References provided were satisfactory for this type of work and ADP Construction, LLC has been determined to be responsible. Therefore, award is recommended to ADP Construction, LLC.

Award of Invitation for Bids Y21-7038-R2, Orange County Corrections Phoenix and
VO Tech Flooring
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
ADP Construction, LLC	\$320,067
SkyBuilders USA, LLC	Non-Responsive
Oelrich Construction, Inc.	Non-Responsive
Boromei Construction, Inc.	Non-Responsive
Axios Construction Services, LLC	Non-Responsible

**BUSINESS DEVELOPMENT DIVISION**

August 19, 2021

TO: Rolando Melo, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-7038-R2 / Orange County Corrections Phoenix & Vo Tech Flooring

The Business Development Division evaluated five bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 69 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm APD Construction, LLC did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, APD Construction, LLC is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. APD Construction, LLC reported self-performing 51.00% with 0% sub-contractor's participation listed on attachment C-2. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	APD Construction, LLC	\$163,234.17
Total MWBE Participation		\$163,234.17 (51.00%)

Aheena Ferguson

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The apparent second low bidder, submitted by Orange County MBE firm SkyBuilders USA, LLC did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, SkyBuilders USA, LLC is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. SkyBuilders USA, LLC reported self-performing only 26.70% with 0% sub-contractor's participation listed on attachment C-2. Therefore, they did not meet the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	SkyBuilders USA, LLC	\$87,789.25
<i>Not Orange County Certified*</i>	<i>Lian Flooring, LLC</i>	<i>\$99,829.75</i>
Total MWBE Participation		\$87,789.25 (26.70%)

*At time of bid the company is not Orange County certified.

The apparent third low bidder, submitted by Oelrich Construction, Inc. reported 0.00% in M/WBE participation. They did not meet the 25% M/WBE subcontractor goal. The bidder did not submit good faith effort documentation.

<i>Not Orange County Certified</i>	<i>Transcrete Services, Inc.</i>	<i>\$237,177.50</i>
Total MWBE Participation (Not Confirmed)		\$0 (0.00%)

*At time of bid the company is not Orange County certified.

The fourth low bidder, submitted by Boromei Construction, Inc. reported 0.00% in M/WBE participation. They did not meet the 25% M/WBE subcontractor goal. The bidder did not submit good faith effort documentation.

<i>Not Orange County Certified</i>	<i>Custom Floors & More, LLC</i>	<i>\$130,528.00</i>
Total MWBE Participation (Not Confirmed)		\$0 (0.00%)

*At time of bid the company is not Orange County certified.

The fifth low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC reported self-performing 51% with 0.00% sub-contractor's participation listed on attachment C-2. They met the 25% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services, LLC	\$244,401.43
Total MWBE Participation		\$244,401.43 (51%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-7038-R2 / Orange County Corrections Phoenix & Vo Tech Flooring**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	APD Construction, LLC	\$320,067.00	\$163,234.17	\$0.00	51.00%	0.00%	51.00%	N/A	50 / 50 %
2nd Low	SkyBuilders USA, LLC	\$328,831.00	\$87,789.25	\$0.00	26.70%	0.00%	26.70%	No	29 / 71 %
3rd Low	Oelrich Construction, Inc.	\$374,570.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	6 / 16 %
4th Low	Boromei Construction, Inc.	\$427,457.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 0 %
5th Low	Axios Construction Services, LLC	\$483,401.43	\$244,401.43	\$0.00	51%	0.00%	51%	N/A	0 / 0 %