



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 11, 2025

TO: Zuleimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y25-195-ZR, Valve/Hydrant Preventative
Maintenance and Uni-Directional Flushing**

The Business Development Division evaluated the two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal is 1%.

The apparent low bid, submitted by Hydromax USA LLC reported 5% in M/WBE participation and met the reduced Orange County M/WBE participation goal of 1%. Please note the following certified M/WBE participation:

WBE	Ace Staffing, Inc	\$970,727.05
Total MWBE Participation		\$970,727.05 (5%)

The apparent second low bid, submitted by R&M Service Solutions, LLC reported 0% in M/WBE participation and did not meet the Orange County M/WBE participation goal of 1%. They indicated in their bid that they have historically performed all the scope of services listed in the bid form. Per the Ordinance, Sec. 17-321, the prime contractor is not required to subcontract out work that it has historically and consistently performed with its own workforce.

Sheena Ferguson 4.22.2025

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

Valve/Hydrant Preventative Maintenance and Uni-Directional Flushing										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 1%)	GFE	\$ Over Low Bid	% Difference From Low Bid (%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Hydromax USA LLC	\$19,414,540.70	\$970,727.05	5%	NA					32% / 14%
2nd Low	R&M Service Solutions, LLC.	\$26,860,600.00	\$0	0%	NA	\$7,446,059	38.35%			15% /10%