



May 15, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y19-744-RC, Magnolia Park  
& Eco-Tourism Utility Extension

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-744-RC, Magnolia Park & Eco-Tourism Utility Extension, to the low responsive and responsible bidder, Uribe Site Development, Inc. in the total contract award amount of \$ 484,000.

PROCUREMENT:

The project includes an extension of sanitary sewer and drinking water system to Magnolia Park and Eco-Tourism Center. Work includes placement of three E-one package lift stations, two standard package lift stations, and gravity sanitary sewer system to replace existing on site sewage disposal. The project is located in District 2.

FUNDING:

Funding is available in account number 8191-021-0332-6310 and 1023-021-0332-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Uribe Site Development, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Uribe Site Development, Inc. has been determined to be responsible. Therefore, award is recommended to Uribe Site Development, Inc.

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Award Invitation for Bid Y19-744-RC, Magnolia Park & Eco-Tourism Utility Extension

Bid tabulation is as follows:

<u>Bids Received</u>	<u>Total Bid</u>
Uribe Site Development, Inc.	\$484,000
Brownies Septic & Plumbing	\$494,200
Carr & Collier, Inc.	\$569,000
Valencia Construction Group, Inc.	\$596,606
Central Florida Environmental Corp.	\$726,040
SanPik, Inc.	\$756,734



**BUSINESS DEVELOPMENT DIVISION**

May 17, 2019

TO: Rochelle Chambers, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

MAY 17 2019 09:04:12  
Procurement Division  
DW

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y19-744-RC / Magnolia Park & Eco-Tourism Utility Extension**

Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project. Two of the bidders were Minority Business Enterprise (MBE) firms, Uribe Site Development, Inc and Valencia Construction Group, Inc. The scope of services for the Magnolia Park & Eco-Tourism Utility Extension had Minority/Women Business Enterprise availability at the prime and sub-contract level. At least fifty-nine M/WBE firms are certified to provide general contracting, site work, electrical or lab testing services.

The apparent low bidder Orange County certified MBE firm Uribe Site Development, Inc. is bidding as a prime. Therefore, Uribe Site Development, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other certified MWBE's will have to be included to achieve the 25% MWBE goal. Uribe Site Development, Inc. reported self-performing 85.95%. They reported 0% other MWBE participation in their bid and met the MWBE participation goal. Please note the following certified MWBE participation:

Mbe-hm	Uribe Site Development, Inc.	\$416,000
<b>Total MWBE Participation</b>		<b>\$416,000 (85.95%)</b>

The second low bid submitted by Brownies Septic & Plumbing did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Carr & Collier, Inc. met the MWBE participation goal and reported 25.06% MWBE participation in their bid.

*Aheena Ferguson*

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**Y19-744-RC / Magnolia Park & Eco-Tourism Utility Extension**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**Y19-744-RC / Magnolia Park & Eco-Tourism Utility Extension**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Uribe Site Development, Inc. [mbe-hm]	\$484,000	\$418,000	\$0	85.95%	0.00%	85.95%	na				83/17
2nd Low	Brownies Septic & Plumbing	\$494,200	\$0	\$0	0.00%	0.00%	0.00%	no	\$10,200	2.11%		56/10
3rd Low	Carr & Collier, Inc.	\$569,000	\$0	\$142,585	0.00%	25.06%	25.06%	na	\$85,000	17.56%	15.14%	13/13
4th Low	Valencia Construction Group, Inc. [mbe-am]	\$596,606	\$431,556	\$0	72.34%	0.00%	72.34%	na	\$112,606	23.27%	20.72%	88/0
5th Low	Central Florida Environmental Corp.	\$726,040	\$0	\$10,000	0.00%	1.38%	1.38%	no	\$242,040	50.01%	46.91%	30/10
6th Low	SanPik, Inc.	\$756,734	\$0	\$10,000	0.00%	1.32%	1.32%	no	\$272,734	56.35%	53.12%	34/10