



March 31, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

*CM*  
From:

Carrie Mathes, CFCM, CPPO, C.P.M. Manager, Procurement  
Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y20-727-RC, Orange County  
Corrections Cassady Building Roof Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-727-RC, Orange County Corrections Cassady Building Roof Replacement, to the low responsive and responsible bidder, T&G Corporation dba T&G Constructors in the total contract award amount of \$787,971.

PROCUREMENT:

The project includes removal and replacement of existing roofing system with a new single ply roofing system and new skylight system. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-2052-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Universal Contracting of Florida (UCMS LLC) was deemed non-responsible for failure to meet similar project requirements. The bid submitted from T&G Corporation dba T&G Constructors is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and T&G Corporation dba T&G Constructors has been determined to be responsible. Therefore, award is recommended to T&G Corporation dba T&G Constructors.

Award of Invitation for Bids Y20-727-RC, Orange County Corrections Cassidy Building Roof Replacement

Bid tabulation is as follows:

<b>Bidder</b>	<b>Total Bid Amount</b>
T&G Corporation dba T&G Constructors	<b>\$787,971</b>
Atlas Apex Roofing, LLC	<b>\$998,000</b>
Springer-Peterson Roofing & Sheet Metal, Inc.	<b>\$1,047,998</b>
Universal Contracting of Florida (UCMS LLC)	Non- Responsive



**BUSINESS DEVELOPMENT DIVISION**

April 8, 2020

TO: Rochelle Chambers, Contracting Agent  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y20-727-RC / Orange County Cassady Building Roof Replacement**

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 50 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, T&G Corporation dba T&G Constructors, did not achieve good faith effort documentation and reported 5.16% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-am	M&M Electric of Central Folrida, Inc.	\$3,540
Mbe-hm	Rodolfo Ortiz Plumbing, Inc.	\$37,114
<b>Total M/WBE Participation</b>		<b>\$40,654.00 (5.16%)</b>

The second low bid, submitted by Atlas Apex Roofing, LLC, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid, submitted by Springer-Peterson Roofing & Sheet Metal Inc., did not achieve good faith effort documentation and reported 0.86% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder. Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y20-727-RC / Orange County Cassady Building Roof Replacement**

Rank	Bidder	Bid Amount	MWBE \$'s in Bid	% MWBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	T&G Corporation dba T&G Constructors	\$787,971	\$40,654	5.16%	no					71/7
2nd Low	Atlas Apex Roofing, LLC	\$998,000	\$0	0.00%	no	\$210,029	26.65%			92/1
3rd Low	Springer-Peterson Roofing & Sheet Metal, Inc.	\$1,047,998	\$9,000	0.86%	no	\$260,027	33.00%	\$49,998	5.01%	55/9