



## Interoffice Memorandum

March 29, 2022

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

FROM:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

CONTACT: Thomas Stangle, Assistant Manager, Utilities Field Services Division  
(407) 836-6948

SUBJECT: Approval of Purchase Order M107236, Ice Pigging Piping Maintenance

### ACTION REQUESTED:

Approval of Purchase Order M107236, Ice Pigging Piping Maintenance, with American Pipeline Solutions, Inc. in the total amount of \$323,182.

### PROCUREMENT:

This purchase order will provide ice pigging services for the Brent Oak water distribution system and remove the build-up of sedimentation within the pipeline with minimum interruption to customers.

### FUNDING:

Funding is available in account number 4420-038-1328-3843.

### APPROVALS:

The Utilities Field Services Division concurs with this recommendation.

### REMARKS:

Ice pigging is a pipe cleaning technique that combines the operational advantages of traditional pipe flushing with the cleaning impact of soft pigging. This purchase will provide preventative maintenance in the form of ice pigging services on 77,000 linear feet of pipe and provide sampling and data analysis of the results.

In an effort to identify any additional sources able to provide these services, the Procurement Division posted a Notice of Intent to Sole Source to American Pipeline Solutions, Inc. on the County's website for a period of 10 business days. No other business responded to the posting confirming their ability to perform the services.

Price reasonableness was established by conducting a cost analysis through comparison to estimates for conventional swabbing methods and for replacement of the pipes. Reasonableness was also demonstrated through comparison of quotes issued to the City of Fort Lupton, CO, and the City of St. Cloud, FL.