



February 14, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y22-715-RC- Orange County
Fire Station #44 Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-715-RC, Orange County Fire Station #44 Replacement to the low responsive and responsible bidder, Mulligan Constructors, Inc. in the total contract award amount of \$4,880,948.

PROCUREMENT:

This project includes construction of a new two-bay prototype fire station with site adaptation. The proposed building would accommodate two apparatus bays and apparatus bay support areas, along with general facility functions such as, kitchen, dining, dormitory, and restrooms and showers with equipment/utility/support spaces. There is a site wall around the perimeter of the property and traffic signalization. The project is located in District 1.

FUNDING:

Funding is available in account number 1023-043-2075-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. EnviroStruct, LLC, Oelrich Construction, Inc., Keator Construction, LLC were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division that identified that the M/WBE participation goal

Award Invitation for Bid Y22-715-RC, Orange County Fire Station #44
Replacement

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provided by the Business Development Division that identified that the MWBE participation goal was not achieved and sufficient good faith effort documentation was not provided. JND Network, LLC, EC Building Solutions, Inc. and Balfour Beatty Construction, LLC were deemed non-responsive by the Procurement Division for failure to submit required forms. The bid submitted from Mulligan Constructors, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Mulligan Constructors, Inc. has been determined to be responsible. Therefore, award is recommended to Mulligan Constructors, Inc.

Bid tabulation is as follows:

BIDDER:	BASE BID
Mulligan Constructors, Inc.	\$4,880,948
S.A. Casey Construction, Inc.	\$5,650,000
JND Networks LLC	Non- Responsive
EnviroStruct, LLC	Non- Responsive
Oelrich Construction, Inc.	Non- Responsive
Keator Construction, LLC	Non- Responsive
Balfour Beatty Construction, LLC	Non- Responsive
EC Building Solutions, Inc.	Non- Responsive



BUSINESS DEVELOPMENT DIVISION

January 11, 2022

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-715-RC / Orange County Fire Station #44 Replacement (Revised)**

The Business Development Division evaluated six bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 66 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by EnviroStruct, LLC, reported 20.24% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

WBE-WF	Lavender Lady Plumbing	\$187,400.00
MBE-HM	Grayland Construction	\$166,810.00
MBE-AFAM	Quantum Electric, LLC	\$551,700.00
Total MWBE Participation		\$905,910.00 (20.24%)

The apparent second low bidder, submitted by Mulligan Constructors, Inc., reported 30.30% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	Cajun Installation & Distributing	\$77,662.00
WBE-WF	Lavender Lady Plumbing	\$187,400.00
MBE-HM	Tilt Panel Lines	\$580,000.00
MBE-AFAM	Quantum Electric, LLC	\$634,061.00
Total MWBE Participation		\$1,479,123.00 (30.30%)

Sheena Ferguson

Interoffice Memorandum

The apparent third low bidder, submitted by Oelrich Construction, Inc., reported 6.70% in M/WBE participation. While they listed M/WBE firms in their bid, they did not specify scope of service on attachment C-2. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

WBE-WF	John B. Webb & Associates	\$28,000.00
Not Orange County Certified*	VMG Construction, Inc.	\$851,788.00
MBE-AM	D & R Cabinetry	\$29,900.00
Not Orange County Certified*	AJ Flooring	\$94,261.00
WBE-WF	Lavender Lady Plumbing	\$187,400.00
MBE-AFAM	Sterling Silver Scape	\$87,623.00
Total MWBE Participation (Not Confirmed)		\$332,923.00

*At the time of bid the firm was not Orange County Certified.

The fourth low bidder, submitted by Keator Construction, LLC, reported 0% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation.

The fifth low bidder, submitted by S.A. Casey Construction, Inc., reported 33.31% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Lakeside Electric Services	\$682,500.00
MBE-AFAM	J B Mechanical	\$285,000.00
WBE-WF	Lavender Lady Plumbing	\$187,400.00
MBE-HM	Central Florida Construction Walls	\$727,142.00
Total MWBE Participation		\$1,882,042.00 (33.31%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y22-715-RC / Orange County Fire Station #44 Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	EnviroStruct, LLC	\$4,475,667.82	\$905,910.00	20.24%	No	2 / 13 %
2nd Low	Mulligan Constructors, Inc.	\$4,880,948.00	\$1,479,123.00	30.30%	N/A	20 / 20 %
3rd Low	Oelrich Construction, Inc.	\$4,966,269.00	\$0.00	0.00%	No	6 / 16 %
4th Low	Keator Construction, LLC	\$5,400,000.00	\$0.00	0.00%	No	Not Provided
5th Low	S.A. Casey Construction, Inc.	\$5,650,000.00	\$1,882,042.00	33.31%	N/A	15 / 8 %