



BUSINESS DEVELOPMENT DIVISION

May 9, 2024

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y24-1036-CR, Roadbase, Asphalt, Curb, Gutter & Miscellaneous Concrete Repair

The Business Development Division evaluated the two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal is 24%. At the time of bid opening, at least 12 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by APEC, LLC reported 25% in M/WBE participation. The apparent low bidder met the Orange County M/WBE participation goal of 24% **per Ordinance**. Please note the following certified M/WBE participation:

M/WBE-AF(Pac)	Ace Staffing, Inc.	\$718,225
Total MWBE Participation		\$718,225

The apparent second low bid, submitted by Mercon Construction Co., reported 0% in M/WBE participation, and did not meet the Orange County M/WBE participation goal of 24% **per Ordinance** and did not provide Good Faith Effort documentation.

Sheena Ferguson 5.31.2024

Business Development issued a Submittal of Clarification email request on May 22, 2024, for the apparent second low bidder to submit:

- The Contract and Sub-Contract Goal Participation Schedule and
- Good Faith Effort documentation.

On May 23, 2024, the apparent second low bidder did not submit the clarification request for:

- The Contract and Sub-Contract Goal Participation Schedule and
- Good Faith Effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for the bidder and a comparison of the relative bid versus participation percentage.

Also, I confirm my recommendation is free of conflicts of interest.

c: contract file