



**Interoffice Memorandum**

March 19, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: *CM* Carrie Mathes, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7871

Subject: Award of Invitation for Bids Y19-734-RM, Porter Road Retaining  
Wall Repair

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y19-734-RM, Porter Road Retaining Wall Repair, to the low responsive and responsible bidder, Carr & Collier, Inc., in the total contract award amount of \$613,000.

**PROCUREMENT:**

Work under this contract consists of installation of a 25-foot deep sheet pile wall and removal of existing retaining wall. Work is to include installation of a handrail along the top of the concrete cap sheet pile wall. The project is located in District 1.

**FUNDING:**

Funding is available in account number 1004 072 2990 3816.

**APPROVALS:**

The Roads and Drainage and Business Development Divisions concur with this recommendation.

**REMARKS:**

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Carr & Collier, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Carr & Collier, Inc. has been determined to be responsible. Therefore, award is recommended to Carr & Collier, Inc.

Page 2  
Award of Invitation for Bids Y19-734-RM

Bids Received

Carr & Collier, Inc.	\$613,000
Gregori Construction, Inc.	\$654,260
Schuller Contractors Incorporated	\$661,131



**BUSINESS DEVELOPMENT DIVISION**

March 5, 2019

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y19-734-RM / Porter Road Retaining Wall Repair**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Carr & Collier, Inc. met the MWBE participation goal and reported 30.94% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-am	Central Hauling & Excavating, Inc.	\$187,900
Wbe-wf	Winter Garden Grassing	\$1,750
<b>Total MWBE Participation</b>		<b>\$189,650.00 (30.94%)</b>

The second low bid submitted by Gregori Construction, Inc. did not achieve good faith effort documentation and reported 14.75% MWBE participation in their bid.

The third low bid submitted by Schuller Contractors Incorporated did not achieve good faith effort documentation and reported 1.08% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y19-734-RM / Porter Road Retaining Wall Repair**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (6%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Carr & Collier, Inc.	\$613,000	\$189,650	30.94%	na					13/13
2nd Low	Gregori Construction, Inc.	\$654,260	\$96,500	14.75%	no	\$41,260.00	6.73%			38/0
3rd Low	Schuller Contractors Incorporated	\$661,131	\$7,140	1.08%	no	\$48,131.00	7.85%	\$6,871	1.05%	80/5