



Interoffice Memorandum

June 22, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y20-1054-RM, Orange County
Infrastructure Repair and Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1054-RM, Orange County Infrastructure Repair and Replacement to the low responsive and responsible bidders, RMS Constructors Group, LLC in the estimated contract award amount of \$3,871,350 for the base year and Stage Door II, Inc. in the estimated contract award amount of \$4,127,600 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under these contracts consists of the removal and replacement of existing damaged infrastructure including sidewalks, curb, gutter, driveway approaches, and pedestrian ramps. On occasion, the work may consist of the construction of new sidewalk in areas where there is no previous sidewalk. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1004-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y20-1054-RM, Orange County Infrastructure Repair and Replacement

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractors will be utilized in the event the low cost contractor is unable to perform within the required timeframe. RMS Constructors Group, LLC and Stage Door II, Inc. have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

RMS Constructors Group, LLC	Base Year:	\$3,871,350
	Option Year 1:	\$3,871,250
	Option Year 2:	<u>\$3,871,250</u>
	Total Bid:	\$11,613,850
Stage Door II, Inc.	Base Year:	\$4,127,600
	Option Year 1:	\$4,427,500
	Option Year 2:	<u>\$4,577,500</u>
	Total Bid:	\$13,132,600
Schuller Contractors, Incorporated	Base Year:	\$4,940,100
	Option Year 1:	\$4,955,000
	Option Year 2:	<u>\$5,045,000</u>
	Total Bid:	\$14,940,100
Mercon Construction Company	Base Year:	\$5,548,925
	Option Year 1:	\$5,548,825
	Option Year 2:	<u>\$5,548,825</u>
	Total Bid:	\$16,646,575




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BUSINESS DEVELOPMENT DIVISION

May 18, 2020

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-1054-RM, Orange County Infrastructure Repair and Replacement**

The Business Development Division evaluated the four bids submitted for this project and found that at the time of bid opening, there were at least 20 firms certified at the sub level in the scope of service. The apparent low bidder RMS Constructors Group, LLC met the Orange County M/WBE participation goal of 25%. They reported 25.83% M/WBE participation in their bid. Please note the following certified M/WBE participation:

HM	Enriquez Construction LLC	\$1.5 Million
AM(Is)	W.T. Comp, Inc.	\$1.5 Million
Total MWBE Participation		\$3,000,000 (25.83%)

The second low bid submitted by Stage Door II, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by Schuller Contractors Incorporated did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The fourth low bid submitted by Mercon Construction Company did not meet the Orange County M/WBE participation goal of 25%. While they reported \$4,819,527 in MBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MBE participation could not be confirmed. They did not provide good faith effort documentation.

Aheena Ferguson

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON**IFB-Y20-1054-RM, Orange County Infrastructure Repair and Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	RMS Constructors Group, LLC	\$11,613,850	\$3,000,000	25.83%	N/A					0%/0%
2nd Low	Stage Door II, Inc.	\$13,132,600	\$0	0%	No	\$1,518,750	13.08%			0%/0%
3rd Low	Schuller Contractors Incorporated	\$14,940,100	\$0	0%	No	\$3,326,250	28.64%	\$1,807,500	13.76%	44%/11%
4th Low	Mercon Construction Company	\$16,646,575	\$0	0%	No	\$5,032,725	43.33%	\$3,513,975	26.76%	40%/07%