



Interoffice Memorandum

May 27, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y20-1031-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1031-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms to the low responsive and responsible bidders, Middlesex Paving, LLC in the estimated contract award amount of \$8,017,500 for the base year, Hubbard Construction Company in the estimated contract award amount of \$8,078,030 for the base year, Ranger Construction Industries, Inc. in the estimated contract award amount of \$8,262,918 for the base year, and Preferred Materials, Inc. in the estimated contract award amount of \$8,183,050 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two for all contracts.

PROCUREMENT:

Work under these contracts includes all supervision, quality control, labor, materials, equipment and incidentals including mobilization and maintenance of traffic, necessary to perform the milling and resurfacing of Orange County maintained roadways, including the resurfacing of roadways that require the installation of friction course and/or asphalt berms. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1004-072-2990-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y20-1031-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms

REMARKS:

Four bids were received. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractors will be utilized in the event the low cost contractor is unable to perform within the required timeframe. Middlesex Paving, LLC, Hubbard Construction Company, Range Construction Industries, Inc. and Preferred Materials, Inc. have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received


Middlesex Paving, LLC	Base Year:	\$8,017,500
	Option Year 1:	\$8,136,400
	Option Year 2:	<u>\$8,414,650</u>
	Total Bid:	\$24,568,550
Hubbard Construction Company	Base Year:	\$8,078,030
	Option Year 1:	\$8,245,570
	Option Year 2:	<u>\$8,584,536</u>
	Total Bid:	\$24,908,136
Ranger Construction Industries, Inc.	Base Year:	\$8,262,918
	Option Year 1:	\$8,451,914
	Option Year 2:	<u>\$8,726,300</u>
	Total Bid:	\$25,441,132
Preferred Materials, Inc.	Base Year:	\$8,183,050
	Option Year 1:	\$8,532,790
	Option Year 2:	<u>\$9,017,530</u>
	Total Bid:	\$25,733,370



BUSINESS DEVELOPMENT DIVISION

June 11, 2020

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-1031-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms**

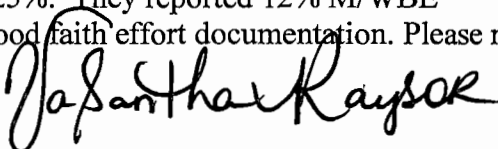
The Business Development Division evaluated the four bids submitted for this project and found that at the time of bid opening, there were at least six firms certified at the sub level in the scope of service. The apparent low bidder Middlesex Paving LLC did not meet the Orange County M/WBE participation goal of 25%. They reported 4.55% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

HM	Transpremier, LLC	\$428,500
AF(Is)	Road Runner Trucking, Inc.	\$170,000
AM(Is)	Massive Transportation, Inc.	\$170,000
AF(Pac)	Asphalt365, Inc	\$180,000
HM	E.A.C. Transport Corp.	\$170,000
Total MWBE Participation		\$1,118,500 (4.55%)

The second low bid submitted by Hubbard Construction Company did not meet the Orange County M/WBE participation goal of 25%. They reported 17% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

HM	Transpremier, LLC	\$4,214,500
Total MWBE Participation		\$4,214,500 (17%)

The third low bid submitted by Ranger Construction Industries, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 12% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:



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HM	Siles and Sons, Inc.	\$2,801,130
Total MWBE Participation		\$2,801,130 (12%)

The fourth low bid submitted by Preferred Materials, Inc. did not meet the Orange County M/WBE participation goal of 25%. While they reported \$340,200 in MBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MBE participation could not be confirmed. They did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation of the next low bidder.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON**IFB-Y20-1031-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Middlesex Paving, LLC	\$24,568,550	\$1,118,500.00	4.55%	No					20%/10%
2nd Low	Hubbard Construction Company	\$24,908,136	\$4,214,500	17%	No	\$339,586	1.38%			30%/09%
3rd Low	Ranger Construction Industries, Inc.	\$25,441,132	\$3,031,830	12%	No	\$872,582	3.55%	\$532,996	2.14%	60%/05%
4th Low	Preferred Materials, Inc.	\$25,733,370	\$0	0%	No	\$1,164,820	4.74%	\$825,234	3.31%	21%/02%