




August 24, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCEM, CPPO, C.P.M., Manager, Procurement Division

Contact: Crystal Mudd, Manager, Capital Planning Division, Convention Center
(407) 685-5704

Subject: Award of Invitation for Bids Y20-759-JS, Orange County Convention Center
West Building Dock Joint Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-759-JS, Orange County Convention Center West Building Dock Joint Replacement, to the low responsive and responsible bidder, Schnell Contractors, Inc., in the total contract award amount of \$160,000.

PROCUREMENT:

The scope of this project includes removal of the two existing expansion joints and expansion joint cover systems and replacement with new watertight heavy traffic grade expansion joints and expansion joint cover systems. The project also includes the structural repair of the crack on the existing reinforcement concrete beams. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0960-62-6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Schnell Contractors, Inc. is considered reasonable based on comparison to the engineer's estimate. Schnell Contractors, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Schnell Contractors, Inc.

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Award of Invitation for Bids Y20-759-JS, Orange County Convention Center West Building Dock Joint Replacement

Interstate Recycling Waste, Inc. was deemed non-responsive for failure to submit a bid form. CIC Construction Group USA, LLC, Poli Construction, Inc., and Proshot Concrete, Inc. were all deemed non-responsible for failure to meet the similar project requirements of this Invitation for Bids.

Bid tabulation as follows:

BIDDERS:

BID AMOUNT:

Schnell Contractors, Inc.

\$160,000

Interstate Recycling Waste, Inc.

Non-Responsive

CIC Construction Group USA, LLC

Non-Responsible

Poli Construction, Inc.

Non-Responsive

Proshot Concrete, Inc.

Non-Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 24, 2020

TO: Jacqueta Scott, Contracting Agent
Procurement Division

FROM: VaSantha Raysor, Business Development Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-759 / Orange County Convention Center West Building Dock Joint Replacement (AMENDED)**

The Business Development Division evaluated one bid submitted for this project. The sole bidder was not an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 21 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Schnell Contractors, Inc. did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-759 / Orange County Convention Center West Building Dock Joint Replacement (AMENDED)**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Schnell Contractors, Inc.	\$160,000.00	\$0.00	0.00%	No					28 / 72%