



Interoffice Memorandum

May 10, 2024

To: Mayor Jerry L. Demings
-AND-
County Commissioners

 Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Richard Steiger, FMA, Manager II, Facilities Management Division
407-836-7473

Subject: Award of Invitation for Bids Y24-1007-JA, High Rise Window Cleaning and
Pressure Washing Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-1007-JA, High Rise Window Cleaning and Pressure Washing Services, to low responsive and responsible bidder, Bluesky General Services Corp in the estimated contract award amount of \$533,520.05 for a five-year term.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

This contract will provide high-rise exterior window cleaning, interior windows and glass cleaning, and exterior building power washing services.

FUNDING:

Funding is available in account numbers: 0001-043-1713-3810, 0001-043-1715-3810, 0001-043-1717, 0001-043-1718-3810, and 0001-043-1719-3810.

APPROVALS:

The Facilities Management and Business Development Divisions concur with the recommendation.

Award of Invitation for Bids Y24-1007-JA, High Rise Window Cleaning and Pressure Washing Services

Page 2

REMARKS:

Eight bids were received in response to this Invitation for Bids and were evaluated for price, responsiveness, and responsibility. Contractors Enterprises Inc. was deemed non-responsive for failure to provide pricing for all line items and failure to provide the required reference form. Sanford Federal, Inc. was deemed non-responsive for qualifying their bid with additional terms and conditions and failure to provide a notarized copy of the Relationship Disclosure form. Bluesky General Services Corp meets all the requirements of this solicitation. Therefore, award is recommended to Bluesky General Services Corp.

The bid tabulation is as follows:

<u>BIDDER:</u>	<u>BID TOTAL:</u>
Bluesky General Services Corp	\$533,520.05
Florida Cleaning Systems, Inc. dba FCS Facility Services	\$647,158.10
Blue Edonis LLC	\$905,337.50
Emerald Facility Management, LLC	\$999,750.00
D &A Building Services, Inc.	\$1,177,893.90
Sparkle Window Pros Inc.	\$1,468,500.00
Contractors Enterprises Inc.	Non-Responsive
Sanford Federal, Inc.	Non-Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 29, 2024

TO: Jenna Allen, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y24-1007-JA, High Rise Window Cleaning and Pressure Washing Services

The Business Development Division evaluated the **six bids** submitted for this project. One of the bidders was a Women Business Enterprise (MBE) firm. At the time of bid opening at least eight firms were certified at the prime level in the scope of service. The **one** Orange County Certified Women Business Enterprise firm **was not within 6%** of the low bid for bid awards greater than \$500,000.01 to \$750,000.01. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

Also, I confirm my recommendation is free of conflicts of interest.

Sheena Ferguson 4.29.2024