




April 6, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Eduardo Avellaneda, M.S., P.E., Manager, Roads and Drainage Division
407-836-7871

Subject: Award of Invitation for Bids Y22-7011-CR, West Orange Trail Bridge Deficiency Repairs

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7011-CR, West Orange Trail Bridge Deficiency Repairs, to the low responsive and responsible bidder, Proshot Concrete Inc., in the total contract award amount of \$414,265.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of repairs to the existing Orange County bridge at West Orange Trail over State Road 441, Bridge No. 754149. The deficiencies to be repaired at this bridge site include abutment stem repair, precast beam ledge repair, column repair and retrofit, concrete deck repair, grout pad repair, concrete ramp surface and expansion joint repair, corrosion removal and recoating of structural steel members, and erosion repair. The project is located in District 2.

FUNDING:

Funding is available in account number 1050-062-2116-6310.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Sieg & Ambachtsheer, Inc. and Southern Road & Bridge, LLC. were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. Proshot Concrete Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Proshot Concrete Inc.

Award of Invitation for Bid Y22-7011-CR, West Orange Trail Bridge Deficiency Repairs
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Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Proshot Concrete Inc.	\$414,265
Razorback, LLC	\$1,118,217
M&J Construction Company of Pinellas County, Inc.	\$1,712,126
Sieg & Ambachtsheer, Inc.	Non-Responsive
Southern Road & Bridge, LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

February 10, 2023

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-7011-CR / West Orange Trail Bridge Deficiency Repairs

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced from 25% to 15%. At the time of bid opening, at least 63 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Proshot Concrete, Inc., reported 22.86% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

WBE-WF	Boyd Hart	\$94,695
Total MWBE Participation		\$94,695 (22.86%)

The second low bid, submitted by Sieg & Ambachtsheer, Inc., reported 0% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. **Good Faith Effort (GFE) was not achieved per the Ordinance requirement if the M/WBE goal is not met**. Therefore, GFE was not achieved.

Business Development issued a Submittal of Clarification email request on February 15, 2023, for the second low bidder to submit:

- The prime contractor's scope of services omitted from Attachment C-2.
- Good Faith Effort Form Action #1, #3, #4, #5

On February 16, 2023, the second low bidder responded and submitted:

- an updated Attachment C-2 with the prime contractor's scope of classification
- Good Faith Effort Action #1-No Documentation provided
- Good Faith Effort Action #3- an updated Attachment C-4 submitted however was missing required information

Shana Ferguson

Interoffice Memorandum

- Good Faith Effort Action #4- No quotes provided; bidder stated did not solicit for subcontractors
- Good Faith Effort Action #5- No documentation submitted

The third low bid, submitted by Southern Road & Bridge, LLC, reported 0% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement. Good Faith Effort (GFE) was not achieved per the Ordinance if the M/WBE goal is not met.** Therefore, GFE was not achieved.

Business Development issued a Submittal of Clarification email request on February 15, 2023, for the third low bidder to submit:

- The prime contractor's scope of services omitted from Attachment C-2.
- Good Faith Effort Form Action #1, #2, #3, #4, #5

On February 17, 2023, the third low bidder responded and submitted:

- an updated Attachment C-2 with the prime contractor's scope of classification
- an equal employment opportunity form
- Good Faith Effort Action #1-Email documentation provided but failed to provide email notification for addendum #1 to M/WBE firms
- Good Faith Effort Action #2- No documentation submitted
- Good Faith Effort Action #3- an updated Attachment C-4 submitted
- Good Faith Effort Action #4- No quotes provided; bidder stated did not hear back from M/WBE firms on attachment C-4 not applicable.
- Good Faith Effort Action #5- No documentation submitted

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-7011-CR / West Orange Trail Bridge Deficiency Repairs						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 15%)	GFE	EEO % M / W
Low Bid	Proshot Concrete, Inc.	\$414,265.00	\$94,695.00	22.86%	N/A	11 / 11 %
2nd Low	Sieg & Ambachtsheer, Inc.	\$492,275.00	\$0.00	0.00%	No	0 / 0 %
3rd Low	Southern Road & Bridge, LLC	\$913,790.00	\$0.00	0.00%	No	No information provided on attachment C-1