



## INTEROFFICE MEMORANDUM

March 26, 2025

TO: Rochelle Chambers, Contracting Agent  
Procurement Division

FROM: Angela Brown, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Evaluation Memo

PROJECT: Business Development Division M/WBE Proposal Evaluation  
RFP Y25-909-RC, Continuing Mechanical Engineering and Plumbing  
Term Contract

APPROVED: Sheena Ferguson 3.26.2025

The M/WBE participation goal for this RFP is 27% and the M/WBE Employment Workforce goal is 18% Minority/Women Business Enterprise (M/WBE) and 6% Women Business Enterprise (WBE). Listed below are respondents to the subject RFP with their M/WBE participation score along with the bonus points for Dislocated Workers and Registered Service-Disabled Veterans:

### 1. ATKINSREALIS USA, INC. Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Area of Designation
Rhodes + Brito Architects, Inc.	AFAM	7%	Professional Services
AVCON, Inc.	AM(Pac)	15%	Professional Services
AVCON, Inc.	AM(Pac)	5%	Professional Services

Total M/WBE Participation Proposed: 27%

M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 32%

Total WBE Workforce: 35%

Minority Workforce and Women Workforce Weighted Score: **37.5**

**Total M/WBE Participation Weighted Score: 75**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area of Designation
FCM Engineering, LLC	2	Services

Registered SDV(s) Proposed: 1  
**SDV Bonus Points: 2**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 2**  
(Includes SDV & Dislocated Workers)

## 2. EARTH FIRST CONSULTING, LLC

Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Area Of Designation
USL Technology, Inc.*		27%	Other Key Member (USL)

\*Not Orange County certified at the time of proposal opening

Total M/WBE Participation Proposed: 0  
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 0%  
Total WBE Workforce: 0%  
Minority Workforce and Women Workforce Weighted Score: 0

**Total M/WBE Participation Weighted Score: 37.5**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area Of Designation
None		

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 0**  
(Includes SDV & Dislocated Workers)

**3. GRAEF-USA, INC.**  
Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Area Of Designation
Borrelli + Partners, Inc.	HM	10%	Professional Services
Bobes Associates Consulting Engineers, Inc.	HM	12%	Professional Services
ProjectStar Management, Inc.	AFAF	5%	Services

Total M/WBE Participation Proposed: 27%  
M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 70%  
Total WBE Workforce: 10%  
Minority Workforce and Women Workforce Weighted Score: **37.5**

**Total M/WBE Participation Weighted Score: 75**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area of Designation
Blue Cord Design and Construction, LLC	2	Services
Brabec Engineering, LLC*	2	Services

\*Not Orange County registered at the time of proposal opening

Registered SDV(s) Proposed: 2  
**SDV Bonus Points: 2**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 2**  
*(Includes SDV & Dislocated Workers)*

**4. HANSON PROFESSIONAL SERVICES, INC.**  
Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Area Of Designation
Borrelli + Partners, Inc.	HM	5%	Professional Services
Taylor and Taylor Engineering	WF	7%	Professional Services
BASE Consultants, Inc.	AF(Is)	5%	Professional Services
TRI3 Civil Engineering Design Studio, Inc.	AF(Pac)	3%	Professional Services
TAGS Engineering, Inc.	WF	5%	Professional Services & Services
Green Path Energy Solutions, Inc.	AFAM	2%	Services

\*The proposer's submittal includes an Equal Opportunity Workforce Schedule (Form J) for Hanson Professional Services, Inc. and the subconsultants listed on Form B. Form J is applicable to the Proposer only. The inclusion of Form J for the subconsultants is not considered and is not a part of the Total M/WBE and WBE workforce determination noted below.

Total M/WBE Participation Proposed: 27%  
M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 23%  
Total WBE Workforce: 17%  
Minority Workforce and Women Workforce Weighted Score: **37.5**

**Total M/WBE Participation Weighted Score: 75**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area Of Designation
None		

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 0**  
(Includes SDV & Dislocated Workers)

## 5. HARVARD JOLLY, INC., dba LEAF ENGINEERS

Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Area Of Designation
None			

\*Proposer denoted on Form B, Project Team, of their submittal the following: "Harvard Jolly PBK will select consultants based on input from Orange County and scope for projects assigned under this contract." Per RFP Y25-909-RC. Per RFP Y25-909RC, Section 20, Page 5, proposers must address how they intend to comply with the Orange County M/WBE Ordinance, No. 94-02 and amended by Ordinance No. 2009-21. The goal of certified minority/women business enterprise is 27% of the contract value for this project.

Total M/WBE Participation Proposed: 0%

M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 27%

Total WBE Workforce: 29%

Minority Workforce and Women Workforce Weighted Score: 37.5

**Total M/WBE Participation Weighted Score: 37.5**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area Of Designation
None		

Registered SDV(s) Proposed: 0

**SDV Bonus Points: 0**

Dislocated Worker(s) Proposed: 0

**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 0**  
(Includes SDV & Dislocated Workers)

## 6. INGENUITY ENGINEERS, INC.

Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Area Of Designation
None			

Total M/WBE Participation Proposed: 0%  
M/WBE Sub consultant participation Weighted Score: **0**

Total M/WBE Workforce: 27%  
Total WBE Workforce: 16%  
Minority Workforce and Women Workforce Weighted Score: **37.5**

**Total M/WBE Participation Weighted Score: 37.5**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area Of Designation
None		

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 0**  
*(Includes SDV & Dislocated Workers)*

## 7. RTM ENGINEERING CONSULTANTS, INC.

Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Area Of Designation
MLM-Martin Architects, Inc.	HM	10%	Professional Services
Heron Electric, Inc.	AFAM	2%	Services
BASE Consultants, Inc.	AF(Is)	5%	Professional Services
DAO Consultants, Inc.	AF(Pac)	3%	Professional Services

Total M/WBE Participation Proposed: 20%

M/WBE Sub consultant participation Weighted Score: **0**

Total M/WBE Workforce: 29%

Total WBE Workforce: 20%

Minority Workforce and Women Workforce Weighted Score: **37.5**

**Total M/WBE Participation Weighted Score: 37.5**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area Of Designation
Blue Cord Design & Construction, LLC	2	Services

Registered SDV(s) Proposed: 1

**SDV Bonus Points: 2**

Dislocated Worker(s) Proposed: 0

**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 2**  
(Includes SDV & Dislocated Workers)

**8. SETTY & ASSOCIATES INTERNATIONAL, PLLC, LLC**  
Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
SGM Engineering, Inc.	AM(Is)	10%	Professional Services
Carlsson Construction Estimators, Inc.	WF	7%	Services
SGM Engineering, Inc.	AM(Is)	10%	Services

Total M/WBE Participation Proposed: 27%

M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 36%

Total WBE Workforce: 5%

Minority Workforce and Women Workforce Weighted Score: 0

**Total M/WBE Participation Weighted Score: 37.5**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area Of Designation
None		

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 0**  
*(Includes SDV & Dislocated Workers)*

**9. SGM ENGINEERING, INC.**  
Minority Prime – AM(Is) (5)

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
Rhodes + Brito Architects, Inc.	AFAM	12%	Professional Services
MAJ Architects, Inc.	AFAM	6%	Professional Services
BASE Consultants, Inc.	AF(Is)	7%	Professional Services
Carlsson Construction Estimators, Inc.	WF	2%	Services

Total M/WBE Participation Proposed: 27%  
M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 44%  
Total WBE Workforce: 8%  
Minority Workforce and Women Workforce Weighted Score: **37.5**

**Total M/WBE Participation Weighted Score: 75**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area of Designation
Roger A. Repstein dba RDC	2	Services
Blue Cord Design & Construction, Inc.	2	Services

Registered SDV(s) Proposed: 2  
**SDV Bonus Points: 4**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 4**  
(Includes SDV & Dislocated Workers)

**10. TAGS ENGINEERING, LLC**  
Minority Prime – WF (6)

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
MAJ Architecture + Design, Inc.	AFAM	5%	Professional Services
Cabral Engineering, Inc.	HM	20%	Professional Services
BASE Consultants, Inc.	AF(Is)	5%	Professional Services
Maximo Construction, Inc.	WF	5%	Services

\*The proposer's submittal includes an Equal Opportunity Workforce Schedule (Form J) for TAGS Engineering, LLC and the subconsultants listed on Form B. Form J is applicable to the Proposer only. The inclusion of Form J for the subconsultants is not considered and is not a part of the Total M/WBE and WBE workforce determination noted below.

Total M/WBE Participation Proposed: 35%  
M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 11%  
Total WBE Workforce: 11%  
Minority Workforce and Women Workforce Weighted Score: **0**

**Total M/WBE Participation Weighted Score: 37.5**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	Area of Designation
FCM Engineering, LLC	2	Services

Registered SDV(s) Proposed: 1  
**SDV Bonus Points: 2**

Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points: 0**

**Total Bonus Points: 2**  
(Includes SDV & Dislocated Workers)