




February 13, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., Manager II, Utilities Engineering Division
407-254-9918

Subject: Award of Invitation for Bids Y23-729-SH, Package No. 39 – Pump Station
Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-729-SH, Package No. 39 – Pump Station Improvements, to the low responsive and responsible bidder, Carr & Collier, Inc., in the total contract award amount of \$4,317,682.73.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract includes the rehabilitation of two wastewater pump stations and construction of one new wastewater pumpstation that is being relocated out of the public right-of-way. The project is located in Districts 2, 4, and 6.

FUNDING:

Funding is available in account numbers 4420-038-1503-56-6310, 4420-038-1503-95-6310, and 4420-038-1559-0103-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by L7 Construction, Inc. was deemed non-responsive by the Procurement Division based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. Carr & Collier, Inc. has a

Award of Invitation for Bids Y23-729-SH, Package No. 39 – Pump Station Improvements
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satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Carr & Collier, Inc.

Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Carr & Collier, Inc.	\$4,317,682.73
Prime Construction Group, Inc.	\$4,594,210.08
Metro Equipment Service, Inc.	\$6,869,712.00
L7 Construction, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

February 9, 2023

TO: Sean Hynes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y23-729-SH / Package No. 39 - Pump Station Improvements (Revised)

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening; at least 47 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by L7 Construction, Inc., reported 21.46% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement. Good Faith Effort (GFE) was not submitted per the Ordinance if the M/WBE goal is not met.** Therefore, GFE was not achieved. Letters of intent were received from the low bidder for certified M/WBE subcontractors. Please note the following certified M/WBE participation:

MBE-AM	Power Engineering Group	\$505,000
WBE-WF	The Pipe Nipple & Supply*	\$357,808.42
MBE-HM	On Point Surveying	\$24,915
WBE-WF	Kathy's Video	\$650
MBE-AFAM	HZ Construction	\$33,890
Total MWBE Participation		\$922,263.42 (21.46%)

*The listed bid estimated was reduced because the solicitation required an Orange County specified manufacturer.

The apparent second low bid, submitted by Carr & Collier, Inc., reported 25.52% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$219,990
MBE-AM	Power Engineering Group	\$881,850
Total MWBE Participation		\$1,101,840 (25.52%)

The apparent third low bid, submitted by Prime Construction Group, Inc., reported 25.01% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	La Costa Sod	\$4,000.00
WBE-WF	LP Video	\$750.00
MBE-HM	Central Florida Construction Walls	\$219,990.00
MBE-HM	EM Paving	\$48,000.00
MBE-AFAM	HZ Construction	\$729,460.40
MBE-HM	Diversified Supply	\$147,030.50
Total MWBE Participation		\$1,149,230.90 (25.01%)

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y23-729-SH / Package No. 39 - Pump Station Improvements (Revised)						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	L7 Construction, Inc.	\$4,297,000.00	\$922,263.42	21.46%	No	0 / 33 %
2nd Low	Carr & Collier, Inc.	\$4,317,700.00	\$1,101,840.00	25.52%	N/A	10 / 20 %
3rd Low	Prime Construction Group, Inc.	\$4,594,240.00	\$1,149,230.90	25.01%	N/A	41 / 11 %