



June 19, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Richard Steiger, FMA, Manager II, Facilities Management Division
407-836-7473

Subject: Award of Invitation for Bids Y23-760-MB, Internal Operations Center I Lighting
Upgrade

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-760-MB, Internal Operations Center I Lighting Upgrade, to the low responsive and responsible bidder, Eau Gallie Electric Inc., in the total contract award amount of \$478,000.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract will consist of replacing existing fluorescent light fixtures and replacing them with new LED lighting fixtures, providing lighting controls via occupancy sensors, and installing light harvesting sensor and relay panels. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-043-2050-3810.

APPROVALS:

The Facilities Management and Business Development Divisions concur with this recommendation.

REMARKS:

Nine bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness and responsibility, and price reasonableness. Big Shine Worldwide, Inc., d/b/a Big Shine Energy was deemed non-responsive by the Procurement Division based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith documentation was not provided. The bids from Archis Inc., dba Archis Technologies, BrainLit, N.A., and Meja

International Group Corp. were deemed non-responsive for failing to submit documents required in the IFB.

Staff determined that the bid from Eau Gallie Electric, Inc., is considered reasonable for this type of work. References provided by Eau Gallie Electric, Inc., were verified and satisfactory for this type of work. Therefore, award is recommended to Eau Gallie Electric, Inc.

The bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Eau Gallie Electric, Inc.	\$478,000.00
S.A. Casey Construction	\$489,000.00
Oelrich Construction, Inc	\$532,545.00
Control Engineering Group	\$546,505.16
Close Construction Services, LLC	\$610,910.00
Archis Inc., dba Archis Technologies	Non-Responsive
Big Shine Worldwide, Inc. d/b/a Big Shine Energy	Non-Responsive
BrainLit, N.A.	Non-Responsive
Mejia International Group Corp	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

April 10, 2023

TO: Michelle Black, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y23-760-MB / Internal Operations Center I Lighting Upgrade**

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 4%. At the time of bid opening; at least 10 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Big Shine Worldwide, Inc. dba Big Shine Energy, reported 0% in M/WBE participation. While they listed Simple Fix HVAC Professionals, LLC in their bid the company is not an Orange County certified M/WBE company.

Business Development issued a Submittal of Clarification email request on March 31, 2023, for the low bidder to submit:

- Subcontractor's scope of classification and scope of Services omitted on Contract and Sub-Contract Goal Participation Schedule form
- Good Faith Effort Form Action #1, #2, #3, #4, #5

On April 4, 2023, the low bidder provided no response.

Interoffice Memorandum

Please note the following not confirmed M/WBE participation:

Not Orange County Certified	<i>Simple Fix HVAC Professionals, LLC*</i>	\$75,000
Total MWBE Participation (Not Confirmed)		\$0 (0%)

* At the time of bid the firm was not Orange County Certified.

The second low bid, submitted by Eau Gallie Electric, reported 12.53% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Jcosta Group	\$59,886.93
Total MWBE Participation		\$59,886.93 (12.53%)

The third low bid, submitted by S.A. Casey Construction, reported 73.05% in M/WBE participation. The third low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$357,200
Total MWBE Participation		\$357,200 (73.05%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

VaSantha Raysor, BDD Administrator

4/10/2023

BID COMPARISON**Y23-760-MB / Internal Operations Center I Lighting Upgrade**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 4%)	GFE	EEO % M / W
Low Bid	Big Shine Worldwide, Inc. dba Big Shine Energy	\$274,733.10	\$0.00	0.00%	No	70 / 40 %
2nd Low	Eau Gallie Electric	\$478,000.00	\$59,886.93	12.53%	N/A	22 / 66 %
3rd Low	S.A. Casey Construction	\$489,000.00	\$357,200.00	73.05%	N/A	39 / 22 %