




**Interoffice Memorandum**

October 7, 2020

**TO:** Mayor Jerry L. Demings  
and the Board of County Commissioners

**FROM:**  Carrie Mathes, CFCM, CPPO, C.P.M, Manager, Procurement Division

**CONTACT:** Michael Baker, Project Manager, Roads and Drainage Division  
407 836-7853

**SUBJECT:** Award of Invitation for Bids Y21-102-MV, Portland Cement, Type I

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-102-MV, Portland Cement, Type I, to the sole responsive and responsible bidder, Cemex Construction Materials Florida, LLC, in the estimated contract award amount of \$216,400 for the base year. Further, request authorization for the Procurement Division to exercise option years one and two.

**PROCUREMENT:**

This contract will provide portland cement, which is used to produce concrete to support various construction and drainage projects.

**FUNDING:**

Funds are available in account number 1002-072-2906-4160.

**APPROVALS:**

The Roads and Drainage and Business Development Divisions concur with this recommendation.

**REMARKS:**

One bid was received in response to this Invitation for Bids and was evaluated for responsiveness, responsibility, and price reasonableness. Cemex Construction Materials Florida, LLC, has the necessary manpower and equipment to perform this contract. Cemex Construction Materials Florida, LLC is our current contracted provider and has performed in a satisfactory manner. The bid is considered fair and reasonable compared to the current contracted rates.

The Public Works Department's in-house construction crews utilize in-situ concrete to pour driveways, sidewalks, curbs, and other associated concrete structures. Portland cement, Type I is the essential ingredient of the concrete mix, and our silos need to be replenished with this product as supplied by this term contract.

Award of Invitation for Bids Y21-102-MV, Portland Cement, Type I

The Roads and Drainage Division has three continuous mix concrete trucks used daily to pour concrete for four construction crews and supplying concrete to each of the maintenance facilities. Without this ability, the Roads and Drainage Division would be trying to schedule with the concrete plants to have the concrete delivered to worksites on a daily basis and to have them available at the times they are needed. This method is not always very dependable.

To ensure an open and competitive bid process, the Invitation for Bids was posted on the Orange County website. A query from staff to potential sources that declined to compete on this project resulted in the following findings:

- Dixie Lime and Stone Company – does not carry the product.
- Leesburg Concrete – did not provide a response to the inquiry.
- Niagara Concrete – did not provide a response to the inquiry.
- Cement Products USA - did not provide a response to the inquiry.
- American Cement Company - did not provide a response to the inquiry.
- Suwannee American Cement - did not provide a response to the inquiry.
- Votorantim Cimentos - did not provide a response to the inquiry.

Based on the above information, we consider the bidder's to be responsible. Therefore, award is recommended to Cemex Construction Materials Florida, LLC.

Bid tabulation is as follows:

<u>Bids Received</u>	<u>Bid Price</u>
Cemex Construction Materials Florida, LLC	\$216,400
<u>Option Year 1</u>	<u>Bid Price</u>
Cemex Construction Materials Florida, LLC	\$222,176
<u>Option Year 2</u>	<u>Bid Price</u>
Cemex Construction Materials Florida, LLC	\$228,128




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

October 2, 2020

TO: Melisa Vergara, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y21-102-MV, Portland Cement Type I**

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder is not an** Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

