



March 15, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y22-7002-CR, Blanchard Park Restroom

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7002-CR, Blanchard Park Restroom to the low responsive and responsible bidder, Sloan Builders Inc., in the total contract award amount of \$603,067.

PROCUREMENT:

Work under this contract consists of construction of an approved prototype restroom building. The project is located in District 5.

FUNDING:

Funding is available in account numbers 1265-062-2154-6310 and 1023-043-0263-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Thirteen bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Algat Enterprises Inc. was deemed non-responsive for failure to provide the required bid bond. The bids submitted by Bunbury's Learning Center Inc., USA Insulation of Orlando, and Zyan Staffing Services LLC were deemed non-responsive for failure to submit required documents as identified in the IFB. The bid submitted by Orange Avenue Enterprises LLC, was deemed non-responsive by the Procurement Division based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided.

A timely protest was filed by Sloan Builders Inc. In accordance with the Procurement Ordinance, the Procurement Manager held a protest review and rendered the decision to uphold the protest, and in accordance with the Reciprocal Preference provision, afforded an opportunity for Sloan Builder Inc. to match the low bid. Sloan Builders Inc. affirmed they will match the low bid. No appeal was received.

Sloan Builders Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Sloan Builders Inc.

Award of Invitation for Bid Y22-7002-CR, Blanchard Park Restroom
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The bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Close Construction Services LLC	\$603,067.00
Sloan Builders Inc.	\$603,067.00
CORE Engineering & Construction Inc.	\$627,109.86
National Construction and Consultant LLC	\$635,595.00
CIC Construction Group USA LLC	\$669,240.00
Boulevard Contractors Corp.	\$689,400.00
EB Morris General Contractors Inc.	\$716,183.00
S.A. Casey Construction	\$726,829.00
Algat Enterprises Inc.	Non-Responsive
Bunbury's Learning Center Inc.	Non-Responsive
Orange Avenue Enterprises LLC	Non-Responsive
USA Insulation of Orlando	Non-Responsive
Zyan Staffing Services LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

December 8, 2022

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y22-7002-CR / Blanchard Park Restroom**

The Business Development Division evaluated the four bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening; at least 76 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Orange Avenue Enterprises, LLC, reported 52.01% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. While they listed M/WBE firms in their bid, they did not specify scope of service on attachment C-2. **Good Faith Effort (GFE) was not submitted per the Ordinance if the M/WBE goal is not met**. Therefore, GFE was not achieved. Please note the following certified M/WBE participation that was not confirmed:

Not Orange County Certified	<i>Q&J Classic*</i>	\$49,500
Not Orange County Certified	<i>IB Renovation*</i>	\$69,000
Not Orange County Certified	<i>One of a Kind Construction*</i>	\$128,500
Total MWBE Participation (Not Confirmed)		\$247,000 (52.01%)

*This firm was not Orange County certified at time of bid submittal.

Interoffice Memorandum

The apparent second low bid, submitted by Close Construction Services, LLC, reported 34.40% in M/WBE participation. They met the 25% Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	D'Novo	\$110,000
MBE-HM	Central Florida Construction Walls	\$97,480
Total MWBE Participation		\$207,480 (34.40%)

The apparent third low bid, submitted by Sloan Builders, Inc., reported 34.46% in M/WBE participation. They met the 25% Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

WBE-WF	Cajun Installation & Distributing	\$6,166
MBE-HM	M&M Electric	\$89,389
MBE-HM	Central Florida Construction Walls	\$112,593.06
Total MWBE Participation		\$208,148.06 (34.46%)

The apparent fourth low bid, submitted by Core Engineering & Construction, Inc., reported 28.46% in M/WBE participation. They met the 25% Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Toltec Construction	\$108,125
WBE-WF	Cajun Installation & Distributing	\$6,165.87
MBE-HM	La Costa Sod	\$5,144.50
MBE-HM	On Point Surveying	\$7,060
MBE-AM	Edgar Quintin	\$52,000
Total MWBE Participation		\$178,495.37 (28.46%)

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y22-7002-CR / Blanchard Park Restroom**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Orange Avenue Enterprises, LLC	\$474,920.00	\$0.00	0.00%	No	0 / 25 %
2nd Low	Close Construction Services, LLC	\$603,067.00	\$207,480.00	34.40%	N/A	0 / 25 %
3rd Low	Sloan Builders, Inc.	\$603,968.00	\$208,148.06	34.46%	N/A	0 / 0 %
4th Low	Core Engineering & Construction, Inc.	\$627,109.86	\$178,495.37	28.46%	N/A	0 / 0 %