




Interoffice Memorandum

February 17, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

Contact: Andres Salcedo P.E., Deputy Director, Utilities Department
407-254-9719

Subject: Award of Invitation for Bids Y20-730-TA, South Water Reclamation
Facility Supplemental Well

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-730-TA, South Water Reclamation Facility Supplemental Well, to the low responsive and responsible bidder, Hausinger & Associates, Inc., in the estimated award amount of \$320,213.

PROCUREMENT:

This project consists of construction of an 18-inch diameter Upper Floridian Well to supplement reclaimed water flow from the South Water Reclamation Facility to Water Conserv II. (Sustainability components include augmentation of reclaimed water flow during high demand periods. This project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1498-6310.

APPROVALS:

The Utilities Engineering and the Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Hausinger & Associates, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Hausinger & Associates, Inc.

Page 2

Award of Invitation for Bids Y20-730-TA, South Water Reclamation Facility Supplemental Well

The bid tabulation is as follows:

BIDDER:

Hausinger & Associates, Inc.
All Webbs Enterprises, Inc.
A.C. Schultes of Florida, Inc.

ESTIMATED BID AMOUNT:

\$320,213
\$547,030
\$806,818



BUSINESS DEVELOPMENT DIVISION

January 27, 2020

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-730-TA / Southern Regional Water Reclamation Facility Supplemental Well**

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least nine M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Hausinger & Associates, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid, submitted by All Webbs Enterprises, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid, submitted by A.C. Schultes of Florida, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON**Y20-730-TA / Southern Regional Water Reclamation Facility Supplemental Well**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Hausinger & Associates, Inc.	\$320,213	\$0	0%	no					0/0
2nd Low	All Webbs Enterprises, Inc.	\$547,030	\$0	0%	no	\$226,817	70.83%			50/7
3rd Low	A.C. Schultes of Florida, Inc.	\$806,818	\$0	0%	no	\$486,605	151.96%	\$259,788	47.49%	66/5