



June 30, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED-AP, Manager II, Utilities Engineering
Division
(407) 836-0048

Subject: Award of Invitation for Bids Y22-786-ZR, South Water
Reclamation Facility Programmable Logic Controllers
Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-786-ZR, South Water Reclamation Facility (SWRF) Programmable Logic Controllers Replacement, to the low responsive and responsible bidder, Florida Design Contractors, LLC in the total contract award amount of \$4,382,677.78.

PROCUREMENT:

Work under this contract includes the improvements to the SWRF existing control system including the replacement to the existing Programmable Logic Controllers. The project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1555-0029-6310.

APPROVALS:

The Utilities Engineering Division and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The low bid is considered reasonable based on competitive bidding environment evaluation completed in current market. References provided were satisfactory for this type of work and Florida Design Contractors, LLC has been determined to be responsible. Therefore, award is recommended to Florida Design Contractors, LLC.



BUSINESS DEVELOPMENT DIVISION

May 18, 2022

TO: Zuleimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-786-ZR / South Water Reclamation Facility Programmable Logic
Controllers Replacement**

The Business Development Division evaluated three of the 4 bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had no Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 0%.

The apparent low bidder, submitted by Florida Design Contractors, LLC, reported 0% in M/WBE participation. The bidder did list M/WBE firm Power Engineering Group but no dollar amount was listed on attachment C-2. Letters of intent have not been received from the low bidder for the M/WBE subcontractor listed. Please note the following certified M/WBE participation that was not confirmed:

| | | |
|---|-------------------------|---|
| MBE-HM | Power Engineering Group | No dollar amount listed on attachment C-2 |
| Total MWBE Participation (Not Confirmed) | | \$0.00 (0%) |

The apparent second low bidder, submitted by Revere Control Systems, Inc., reported 0% in M/WBE participation.

The apparent third low bidder, submitted by TLC Diversified, Inc., reported 0% in M/WBE participation.

Award Invitation for Bid Y22-786-ZR, South Water Reclamation Facility
Programmable Logic Controllers Replacement
Page 2

Bid tabulation is as follows:

| Bidder | Total Bid Amount |
|--|-------------------------|
| Florida Design Contractors, LLC | \$4,382,677.78 |
| TLC Diversified, Inc. | \$4,496,976.00 |
| Revere Control Systems, Inc. | \$ 4,770,100.00 |
| Lawrence Lee Construction Services, Inc. | \$ 5,546,070.00 |



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Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

cc: Sheena Ferguson, Manager, Business Development Division

VaSantha Raysor, BDD Administrator

5/23/2022

BID COMPARISON**Y22-786-ZR / South Water Reclamation Facility Programmable Logic Controllers Replacement**

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 0%) | GFE | EEO % M / W |
|-------------|---------------------------------|-------------------|------------------------------|------------------------------|------------|------------------------|
| Low Bid | Florida Design Contractors, LLC | \$4,382,677.78 | \$0.00 | 0.00% | No | 50 / 25 % |
| 2nd Low | Revere Control Systems, Inc. | \$4,770,100.00 | \$0.00 | 0.00% | No | 9 / 9 % |
| 3rd Low | TLC Diversified, Inc. | \$4,496,976.00 | \$0.00 | 0.00% | No | 12 / 20 % |