



November 19, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From: 

Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager,  
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering  
Division  
407-254-9918

Subject: Award of Invitation for Bids Y21-7023-RC, Hiawassee Road  
Force Main Replacement at State Road 408

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-7023-RC, Hiawassee Road Force Main Replacement at State Road 408, to the low responsive and responsible bidder, R.P. Utility & Excavation Corp. in the total contract award amount of \$1,784,587.43.

**PROCUREMENT:**

Work under this contract includes furnishing and installing approximately 2,100 linear feet of 16-inch diameter sanitary sewer force main, including the jack and bore of 420 feet of 30-inch steel casing pipe, and installation of all associated fittings, valves, appurtenances, and miscellaneous work and incidental items, as shown on the drawings. The Contractor shall replace existing Pump Station #3038 discharge force main piping on and adjacent to the pump station site, including removal and re-installation of existing block walls, pavement, and miscellaneous equipment. This project is located in District 6.

**FUNDING:**

Funding is available in account number 4420-038-1539-0048-6345.

**APPROVALS:**

The Utilities Engineering and Business Development Divisions concur with this recommendation.

**REMARKS:**

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted

Award Invitation for Bids Y21-7023-RC, Hiawassee Road Force Main Replacement at State Road 408  
Page 2

from R.P. Utility & Excavation Corp. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and R.P. Utility & Excavation Corp. has been determined to be responsible. Therefore, award is recommended to R.P. Utility & Excavation Corp.

Bid tabulation is as follows:

<b>BIDDER:</b>	<b>BASE BID</b>
R.P. Utility & Excavation Corp.	\$1,784,587.43
Metro Equipment Service, Inc.	\$1,966,460.00

**BUSINESS DEVELOPMENT DIVISION**

October 15, 2021

TO: Rochelle Chambers, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

**PROJECT: Y21-7023-RC / Hiawassee Road Force Main Replacement at SR 408**

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 15%. At the time of bid opening, at least 75 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by R.P. Utility & Excavation Corp., reported 15.10% in M/WBE participation. They did meet the 15% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	EM Paving Corp.	\$48,450.00
MBE-HM	Corcel Corp.	\$125,000.00
MBE-HM	Central Florida Construction Walls, Inc.	\$65,000.00
MBE-AFAM	Tek Hauling	\$14,000.00
MBE-AFAM	Sterling Silver Scape Sod	\$17,000.00
<b>Total MWBE Participation</b>		<b>\$269,450.00 (15.10%)</b>

The apparent second low bidder, submitted by Metro Equipment Service, Inc., reported 15.07% in M/WBE participation. They did meet the 15% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Corcel Corp.	\$248,831.50
MBE-HM	On Point Surveying	\$12,600.00
WBE-WF	Flash-Rite, Inc.	\$35,000.00
<b>Total MWBE Participation</b>		<b>\$296,431.50 (15.07%)</b>

*Aheena Ferguson*

**Interoffice Memorandum**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>						
<b>Y21-7023-RC / Hiawassee Road Force Main Replacement at SR 408</b>						
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 15%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	R.P. Utility & Excavation Corp.	\$1,784,587.43	\$269,450.00	15.10%	N/A	75 / 25 %
2nd Low	Metro Equipment Service, Inc.	\$1,966,460.00	\$296,431.50	15.07%	N/A	100 / 0 %