



January 23, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y19-714-RC, Sheriff's Central  
Operations Security Enhancement

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-714-RC Sheriff's Central Operations Security Enhancement, to the low responsive and responsible bidder, Core Engineering & Construction, Inc. in the total contract award amount of \$224,449.

PROCUREMENT:

Work will consist of security enhancements to add ballistic protection for the occupants of Human Resources, Professional Standards and the Loading Dock. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-023-0288-6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Core Engineering & Construction, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Core Engineering & Construction, Inc., has been determined to be responsible. Therefore, award is recommended to Core Engineering & Construction, Inc.

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Award Invitation for Bid Y19-714-RC Sheriff's Central Operations Security Enhancement

Bid tabulation is as follows:

<b><u>Bids Received</u></b>	<b><u>Base Bid</u></b>
Core Engineering & Construction, Inc.	\$224,449
EPS Contractor Group, Corp.	\$225,000
S.A. Casey Construction, Inc.	\$231,100



**BUSINESS DEVELOPMENT DIVISION**

January 2, 2019

TO: Rochelle Chambers, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-714-RC / Sheriff's Central Operations Security Enhancement

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Core Engineering & Construction, Inc. achieved good faith effort documentation and reported 2.30% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Terri Brown, Inc.	\$5,170
<b>Total MWBE Participation</b>		<b>\$5,170.00 (2.30%)</b>

The second low bid submitted by Orange County MWBE firm EPS Contractor Group, Corp. is bidding as a prime. Therefore, EPS Contractor Group, Corp. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. EPS Contractor Group, Corp. reported self-performing only 42.09%. They reported 0% other MWBE participation in their bid and did not achieve good faith effort documentation.

The third low bid submitted by S.A. Casey Construction, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids met the the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y19-714-RC / Sheriff's Central Operations Security Enhancement**

Rank	Bidder	Bid Amount	Prime MWBE \$'s In the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Core Engineering & Construction, Inc.	\$224,449	\$0	\$5,170	0.00%	2.30%	2.30%	yes				14/25
2nd Low	EPS Contractor Group, Corp. [mbe-hm]	\$225,000	\$94,695	\$0	42.09%	0.00%	42.09%	no	\$551	0.25%		42/0
3rd Low	S.A. Casey Construction, Inc.	\$231,100	\$0	\$0	0.00%	0.00%	0.00%	no	\$6,651	2.96%	2.71%	20/20