



Interoffice Memorandum

DATE: April 15, 2024

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

From: 

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

CONTACT: Humberto Castillero, P.E. PTOE, Manager, Traffic Engineering Division

PHONE: 407-836-7891

SUBJECT: Award of Invitation for Bids Y24-1000-MB, Pavement Markings for Minor Roadway and Improvement Projects

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-1000-MB, Pavement Markings for Minor Roadway and Improvement Projects, to the sole responsive and responsible bidder, McShea Contracting, LLC, in the estimated contract award amount of \$1,327,980 for a one-year term. Further request authorization for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide for all labor, materials, and equipment for the installation of pavement markings on existing and new resurfaced roadways in accordance with Florida Department of Transportation and Orange County standards. Work shall be issued on an as needed basis throughout Orange County. The project is located in all districts.

FUNDING:

Funding is available in account number 1002-072-2714-3816.

APPROVALS:

The Traffic Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and price reasonableness. McShea Contracting, LLC has a satisfactory record of performance for this type of work and have been determined to be responsible. Price reasonableness was established by comparison to the engineer's estimate and consideration of market factors. Therefore, award is recommended to McShea Contracting, LLC.

To ensure an open and competitive solicitation process, the IFB was posted to the County's e-procurement platform. A query of potential bidders that declined to compete on this project resulted in the following:

Vanasse Hangen Brustlin, Inc. (VHB): Contractor chose not to bid.

AJ General Construction Services, Inc: Did not bid due to time constraints.

C. Pearson Contracting Corp: Did not bid due to time constraints.

The bid tabulation is as follows:

BIDDER:	BID TOTAL:
McShea Contracting, LLC	\$1,327,980



BUSINESS DEVELOPMENT DIVISION

March 21, 2024

TO: Michelle Black, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y24-1000-MB, Pavement Markings for Minor Roadway and Improvement Projects**

The Business Development Division evaluated the one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal is 24%. At the time of bid opening, at least one firm was certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by McShea Contracting, LLC reported 0% in M/WBE participation and did not meet the Orange County M/WBE participation goal of 24% **per Ordinance**.

Business Development issued a Submittal of Clarification email request on March 21, 2024, for the apparent low bidder to submit:

- Good Faith Efforts criteria #1, #2, #3, #4 and #5.

On March 22, 2024, the apparent low bidder responded and submitted:

- Good Faith Effort form
- The apparent low bidder indicates in their bid that they have historically and consistently performed 100% of various scopes of services listed in the bid form on pages 10 through 14. Per the Ordinance, Sec. 17-321, the prime contractor is not required to subcontract out work that it has historically and consistently performed with its own workforce, **per the Ordinance when the M/WBE goal is not achieved**.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for the bidder and a comparison of the relative bid versus participation percentage.

Also, I confirm my recommendation is free of conflicts of interest.

c: contract file

Sheena Ferguson 3.29.2024

BID COMPARISON**IFB-Y24-1000-MB, Pavement Markings for Minor Roadway and Improvement Projects**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 24%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	McShea Contracting, LLC	\$1,327,980.00	\$0.00	0.00%	N/A					44%/10%