



Interoffice Memorandum

May 12, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

Edm

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager II, Utilities, Engineering
Division
407-254-9918

Subject: Award of Invitations for Bids Y23-757-TA, Utilities Pump Station
Improvements Package 34

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-757-TA, Utilities Pump Station Improvements Package 34, to the low responsive and responsible bidder, Felix Associates of Florida Inc., in the total contract award amount of \$5,359,926.46.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County

PROCUREMENT:

Work under this contract includes rehabilitation of two wastewater pump stations that includes site, mechanical, electrical, and instrumentation upgrades. This project is located in District 6.

FUNDING:

Funding is available in account numbers 4420-038-1559-0135-6310 and 4420-038-1502-78-6310.

APPROVALS:

The Utilities, Engineering Division and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by PWC Joint Venture, LLC was deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and good faith effort documentation was not provided. The bid from Felix Associates of Florida Inc. is considered reasonable based on engineer's estimate. References provided were satisfactory for this type of work and Felix Associates of Florida Inc. has been determined to be responsible. Therefore, award is recommended to Felix Associates of Florida Inc.

The bid tabulation is as follows:

| <u>Bidder</u> | <u>Bid Total</u> |
|----------------------------------|------------------|
| Felix Associates of Florida Inc. | \$5,359,926.46 |
| Metro Equipment Service, Inc. | \$5,394,000.00 |
| R.P. Utility & Excavation Corp. | \$6,655,066.13 |
| PWC Joint Venture, LLC | Non-Responsive |



BUSINESS DEVELOPMENT DIVISION

April 10, 2023

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y23-757-TA / Utilities Pump Station Improvements Package 34**

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 12%. At the time of bid opening; at least 63 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by PWC Joint Venture, LLC, reported 0% in M/WBE participation.

Business Development issued a Submittal of Clarification email request on April 5, 2023, for the low bidder to submit:

- Prime contractor's scope of classification and scope of Services omitted on Contract and Sub-Contract Goal Participation Schedule form
- Subcontractor's scope of classification and scope of Services omitted on Contract and Sub-Contract Goal Participation Schedule form
- Good Faith Effort Form Action #1, #2, #3, #4, #5

On April 7, 2023, the low bidder provided no response.

Sheena Ferguson

Interoffice Memorandum

The second low bid, submitted by Felix Associates of Florida, Inc, reported 13.62% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|--|---------------------------|
| MBE-HM | EM Paving | \$57,915 |
| MBE-HM | Central Hauling & Excavating | \$23,000 |
| WBE-WF | LP Video | \$600 |
| WBE-WF | Angco | \$11,000 |
| Not Orange County Certified | Quest Marketing & Communications* | \$70,000 |
| MBE-HM | On Point Surveying | \$18,220 |
| MBE-AFAM | HZ Construction | \$41,520 |
| MBE-HM | D'Novo Services | \$579,000 |
| Total MWBE Participation | | \$731,855 (13.62%) |

* At the time of bid the firm was not Orange County Certified.

The third low bid, submitted by Metro Equipment Service, Inc., reported 12.11% in M/WBE participation. The third low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on April 5, 2023, for the third low bidder to submit:

- Equal Employment Opportunity Workforce Schedule Form

On April 6, 2023, the third low bidder responded and submitted:

- Equal Employment Opportunity Workforce Schedule Form

Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------------------------|---------------------------|
| MBE-HM | Central Florida Construction Walls | \$134,694 |
| MBE-AM | Power Engineering Group | \$351,798 |
| MBE-HM | On Point Surveying | \$18,220 |
| MBE-HM | Corcel Corp. | \$148,500 |
| Total MWBE Participation | | \$653,212 (12.11%) |

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-757-TA / Utilities Pump Station Improvements Package 34**

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 12%) | GFE | EEO % M / W |
|-------------|----------------------------------|-------------------|------------------------------|-------------------------------|------------|------------------------|
| Low Bid | PWC Joint Venture, LLC | \$5,041,062.00 | \$0.00 | 0.00% | No | 62 / 8 % |
| 2nd Low | Felix Associates of Florida, Inc | \$5,374,228.00 | \$731,855.00 | 13.62% | N/A | 52 / 2 % |
| 3rd Low | Metro Equipment Service, Inc. | \$5,394,000.00 | \$653,212.00 | 12.11% | N/A | 93 / 5 % |