



May 26, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

A handwritten signature in black ink, appearing to read "Carrie Mathes".

Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager II
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager II, Utilities Engineering
Division
407-254-9918

Subject: Award of Invitation for Bids Y22-750-TA, Chickasaw Trail Forcemain

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-750-TA, Chickasaw Trail Forcemain, to the low responsive and responsible bidder, Schuller Contractors Incorporated in the estimated contract award amount of \$1,584,829.

PROCUREMENT:

Work under this project includes the replacement of approximately 3,000 linear feet of existing 10-inch wastewater forcemain and other associated work situated along South Chickasaw Trail from the intersection of South Chickasaw Trail and Lee Vista Boulevard north to Orange County Pump Station 3970. This project is located in District 3.

FUNDING:

Funding is available in account number 4420-038-1539-0041-6345.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by R.P. Utility & Excavation Corp., dba RPU, Benchmark Construction Co., Inc., McKenzie Contracting, LLC, and Cathcart Construction Company-Florida, LLC were deemed non-responsive based on the analysis provide by the Business Development Division, which identified that the M/WBE goal was not achieved and sufficient good faith effort documentation was not provided. One timely protest was received. In accordance with the Procurement Ordinance, a protest

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review was held on May 4, 2022. The protest was upheld. No appeals were received.

The bid from Schuller Contractors Incorporated is determined reasonable based on the comparison to the engineer's estimate and current market trends. References provided were satisfactory for this type of work and Schuller Contractors Incorporated is considered responsible. Therefore, award is recommended to Schuller Contractor's Incorporated.

Bid tabulation is as follows:

| BIDDER: | BASE BID |
|--|-----------------|
| Schuller Contractors Incorporated | \$1,584,829 |
| Metro Equipment Services, Inc. | \$1,961,361 |
| Benchmark Construction Co., Inc. | Non-Responsive |
| R.P. Utility & Excavation Corp., dba RPU | Non-Responsive |
| McKenzie Contracting, LLC | Non-Responsive |
| Cathcart Construction Company-Florida, LLC | Non-Responsive |



BUSINESS DEVELOPMENT DIVISION

February 23, 2022

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-750-TA / Chickasaw Trail Forcemain**

The Business Development Division evaluated six bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 42 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Schuller Contractors Incorporated, reported 15.18% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------------------------|------------------------------|
| MBE-HM | On Point Surveying | \$11,550.00 |
| WBE-WF | LP Video | \$1,000.00 |
| MBE-HM | EM Paving | \$106,161.75 |
| MBE-HM | Central Florida Construction Walls | \$19,571.00 |
| MBE-HM | Diversified Supply | \$93,452.30 |
| WBE-WF | Flash-Rite, Inc. | \$7,000.00 |
| MBE-HM | Fresh Ink Signs & Graphics | \$1,891.50 |
| Total MWBE Participation | | \$240,626.55 (15.18%) |

Interoffice Memorandum

The apparent second low bidder, submitted by Benchmark Construction Co., Inc., reported 12.37% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|--|------------------------------|
| WBE-WF | Flash-Rite, Inc. | \$70,686.60 |
| WBE-WF | LP Video | \$500.00 |
| WBE-WF | John B. Webb & Associates (Scope: Public Information Officer)* | \$5,472.00 |
| WBE-WF | John B. Webb & Associates | \$28,000.00 |
| MBE-HM | EM Paving | \$101,161.75 |
| MBE-HM | Central Florida Construction Walls | \$16,880.00 |
| Total MWBE Participation | | \$222,228.35 (12.37%) |

*At the time of bid the MWBE firm not certified in scope of work.

The apparent third low bidder, submitted by R.P. Utility & Excavation Corp., dba RPU., reported 25.03% in M/WBE participation. While they listed M/WBE firms in their bid; they did not specify their scopes of services on attachment C-2. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

| | | |
|---|------------------------------------|------------------------------|
| WBE-WF | Angco, Inc. | \$24,000.00 |
| MBE-HM | EM Paving | \$229,161.75 |
| MBE-HM | Corcel Corp | \$99,000.00 |
| WBE-WF | Stokes Creative Group | \$12,990.00 |
| MBE-AFAM | Tek Hauling | \$68,434.09 |
| MBE-HM | Central Florida Construction Walls | \$19,571.00 |
| Total MWBE Participation (Not Confirmed) | | \$453,156.84 (25.03%) |

The fourth low bidder, submitted by McKenzie Contracting, LLC, reported 13.01% in M/WBE participation. While they listed M/WBE firms in their bid, they did not specify their scopes of classification on attachment C-2. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

| | | |
|---|-------------------|------------------------------|
| WBE-WF | Flash-Rite | \$100,000.00 |
| MBE-AFAM | GW Trucking | \$93,000.00 |
| WBE-AFAF | Mims Construction | \$58,000.00 |
| Total MWBE Participation (Not Confirmed) | | \$251,000.00 (13.01%) |

Interoffice Memorandum

The fifth low bidder, submitted by Metro Equipment Services, Inc., reported 25.16% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|----------------------|------------------------------|
| MBE-HM | Corcel Corp | \$131,000.00 |
| MBE-HM | EM Paving | \$106,161.75 |
| WBE-AFAF | Mims Construction | \$25,846.00 |
| WBE-WF | Flash-Rite | \$77,000.00 |
| MBE-HM | On Point Surveying | \$8,500.00 |
| MBE-AM | David Outar Trucking | \$145,000.00 |
| Total MWBE Participation | | \$493,507.75 (25.16%) |

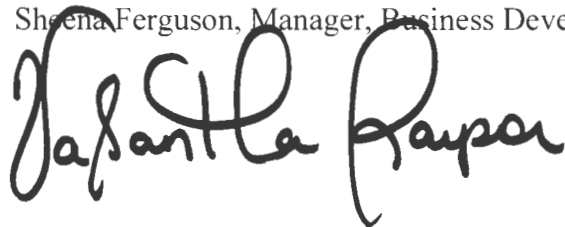
The sixth low bidder, submitted by Cathcart Construction Company-Florida, LLC, reported 12.22% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------------------------|------------------------------|
| MBE-HM | Flash-Rite | \$18,000.00 |
| MBE-HM | EM Paving | \$105,000.00 |
| MBE-HM | Central Florida Construction Walls | \$13,000.00 |
| WBE-WF | Kathy's Video | \$2,500.00 |
| MBE-HM | La Costa Sod | \$33,000.00 |
| MBE-AM | Sunrise Hauling | \$25,000.00 |
| Not Orange County Certified* | Quest Corp. of America | \$27,000.00 |
| MBE-HM | On Point Surveying | \$10,000.00 |
| MBE-HM | Corcel Corp. | \$118,346.50 |
| Total MWBE Participation | | \$324,846.50 (12.22%) |

*At the time of bid the firm was not Orange County Certified.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON**Y22-750-TA / Chickasaw Trail Forcemain**

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | EEO % M / W |
|-------------|--|-------------------|------------------------------|-------------------------------|------------|------------------------|
| Low Bid | Schuller Contractors Incorporated | \$1,584,829.00 | \$240,626.55 | 15.18% | No | 44 / 11 % |
| 2nd Low | Benchmark Construction Co., Inc. | \$1,796,285.00 | \$222,228.35 | 12.37% | No | 60 / 0 % |
| 3rd Low | R.P. Utility & Excavation Corp., dba RPU | \$1,810,767.16 | \$0.00 | 0.00% | No | 50 / 0 % |
| 4th Low | McKenzie Contracting, LLC | \$1,930,000.00 | \$0.00 | 0.00% | No | 0 / 0 % |
| 5th Low | Metro Equipment Services, Inc. | \$1,961,361.00 | \$493,507.75 | 25.16% | N/A | 100 / 0 % |
| 6th Low | Cathcart Construction Company-Florida, LLC | \$2,658,267.00 | \$324,846.50 | 12.22% | No | 33 / 11 % |