



Interoffice Memorandum

January 29, 2021

To: Mayor Jerry L. Demings
-AND
County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Maricela Torres, Acting Manager, Roads and Drainage Division
407-836-7875

Subject: Award of Invitation for Bids Y21-713-RM, YMCA at Hastings Street:
Culvert Improvement Project, Lake Blanche Restoration and Utility
Relocation

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-713-RM, YMCA at Hastings Street: Culvert Improvement Project, Lake Blanche Restoration and Utility Relocation, to the sole responsive and responsible bidder, Uribe Site Development, Inc. in the total contract award amount of \$598,347.

PROCUREMENT:

The scope of work consists of muck removal throughout Lake Blanche as well as upsizing the existing storm pipes along Berry Street at the north side of the intersection of Berry Street and North Hastings Street with utility relocations. The project is located in District 6.

FUNDING:

Funding is available in account numbers: 1004-072-3010-6330 and 4420-038-1504-6345.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

A single bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and price reasonableness. To ensure an open and competitive bid process, the IFB was posted on the Orange County website and on Negometrix.com. A query from staff to potential sources who declined to participate in the bidding process resulted in the following findings:

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Award of Invitation for Bids Y21-713-RM, YMCA at Hastings Street:
Culvert Improvement Project, Lake Blanche Restoration and Utility Relocation

Gregori Construction Inc. stated they did not have the time to dedicate for this type of project.

Schuller Contractors Incorporated did not respond to our query.

Proshot Concrete did not respond to our query.

Based on technical review performed by staff and the design consultant, the bid is considered reasonable. References provided were satisfactory for this type of work and Uribe Site Development, Inc. has been determined to be responsible. Therefore, award is recommended to Uribe Site Development, Inc.

<u>Bidder</u>	<u>Bid Total</u>
Uribe Site Development, Inc.	\$598,347



BUSINESS DEVELOPMENT DIVISION

December 15, 2020

TO: Rolando Melo, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-713-RM / YMCA at Hastings Street: Culvert Improvement Project, Lake Blanche Restoration & Utility Relocation**

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 56 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm Uribe Site Development, Inc., did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Uribe Site Development, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Uribe Site Development, Inc., reported self-performing 79.11% with 0% sub-contractor's participation listed on attachment C-2.

MBE-HM	Uribe Site Development, Inc.	\$473,343.00
Total MWBE Participation		\$473,343.00 (79.11%)

Our evaluation of this bid is based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidder compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-713-RM / YMCA at Hastings Street: Culvert Improvement Project, Lake Blanche Restoration & Utility Relocation**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Uribe Site Development, Inc.	\$598,347.00	\$473,343.00	\$0.00	79.11%	0.00%	79.11%	N/A	100 / 0 %