



Interoffice Memorandum

November 9, 2020

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: John Goodrich, Deputy Director, Health Services Department
(407) 836-7689

SUBJECT: Approval of Contract Y21-123, Inmate Medical Care

ACTION REQUESTED:

Approval of Contract Y21-123, Inmate Medical Care, with Orlando Health, Inc., in the estimated contract amount of \$7,500,000 for a one-year term. Further request authorization for the Procurement Division to renew the contract for four additional one-year terms.

PURPOSE:

The purpose of this contract is to provide emergency, non-emergency, inpatient, and outpatient medical services and case management for inmates under the custody and control of the Orange County Corrections Department.

FUNDING:

Funds for this service will be administered by the County's third-party administrator and funds will be available in account number 0001-060-3806-3197.

DISCUSSION:

In accordance with the Code of Ordinances, Part I, Chapter 17, Article III, Section 17-286 – Application and exclusions, agreements between the Board and nonprofit organizations are excluded from competitive procurement requirements.

Orlando Health will provide inpatient hospital and outpatient care for patients who have been arrested and booked into the Orange County Corrections Department and are in the custody of Corrections officials. Case management and discharge planning are also a component of this contract as the hospital will provide medical discharge orders including medical records for continuation of care to occur.

Financial responsibility is determined at the point of admission by the issuance of a written pre or post admission authorization. Payment for these services will be facilitated by the utilization of a third-party administrator, who will adjudicate claims that have been approved by the Corrections Health Services Division.

Page 2 of 2

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Private insurers or health care corporations are the first resort of reimbursement for services rendered under this contract. Orange County Government will be the payer of last resort for any inmate that presents to the hospital with private insurance.

Orlando Health has provided these services to the County in the past with a satisfactory performance history. Over the past few years, there has been an increase in the number of inmates requiring hospitalization. The increase in the contract amount from previous year pricing aligns the new contract with the anticipated usage. The County pays 31% of billed charges. Based on previous reviews, this is less expensive than the standard Medicare reimbursement rate.