



Interoffice Memorandum

January 4, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: *fm* Carrie Mathes, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7871

Subject: Award of Invitation for Bids Y19-713-RM, Summerlake Subdivision  
Drainage Improvements Area 2

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-713-RM, Summerlake Subdivision Drainage Improvements Area 2, to the low responsive and responsible bidder, Stage Door II, Inc. in the total contract award amount of \$186,734.

PROCUREMENT:

Work under this contract consists of installation of a series of underdrains below the pavement which involves reconstruction of a section of Bahama Swallow Boulevard. The project is located in District 1.

FUNDING:

Funding is available in account number 1004 072 3010 6330.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by Stage Door II, Inc. is approximately 63% lower than the second low bidder, staff evaluated the bids, and it is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Stage Door II, Inc. has been determined to be responsible. Therefore, award is recommended to Stage Door II, Inc.

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Award of Invitation for Bids Y19-713-RM

Bids Received

|                             |           |
|-----------------------------|-----------|
| Stage Door II, Inc.         | \$186,734 |
| RMS Constructors Group, LLC | \$305,947 |
| DB Civil Construction, LLC  | \$310,433 |



**BUSINESS DEVELOPMENT DIVISION**

January 18, 2019

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-713-RM / Summerlake Subdivision Drainage Improvements Area 2**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Stage Door II, Inc. did not achieve good faith effort documentation and reported 9.91% MWBE participation in their bid. Please note the following certified MWBE participation:

|                                 |  |                            |
|---------------------------------|--|----------------------------|
| Wbe-wf                          | The Pipe Nipple & Supply Company, Inc. | \$10,500                   |
| Mbe-am                          | Central Hauling & Excavating, Inc.     | \$8,000                    |
| <b>Total MWBE Participation</b> |  | <b>\$18,500.00 (9.91%)</b> |

The second low bid submitted by RMS Constructors Group, LLC met the MWBE participation goal and reported 25.53% MWBE participation in their bid.

The third low bid submitted by DB Civil Construction, LLC did not achieve good faith effort documentation. While the low bidder reported \$23,000 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y19-713-RM / Summerlake Subdivision Drainage Improvements Area 2**

| <b>Rank</b> | <b>Bidder</b>               | <b>Bid Amount</b> | <b>M/WBE<br/>\$'s in Bid</b> | <b>% M/WBE<br/>(Goal 25%)</b> | <b>GFE</b> | <b>\$ Over Low<br/>Bid</b> | <b>%<br/>Difference<br/>From Low<br/>Bid (7%)</b> | <b>\$ Over 2nd<br/>Low Bid</b> | <b>%<br/>Difference<br/>From 2nd<br/>Low Bid</b> | <b>EEO %<br/>M / W</b> |
|-------------|-----------------------------|-------------------|------------------------------|-------------------------------|------------|----------------------------|---|--------------------------------|--|------------------------|
| Low Bid     | Stage Door II, Inc.         | \$186,734         | \$18,500                     | 9.91%                         | no         |                            |   |                                |  | 0/0                    |
| 2nd Low     | RMS Constructors Group, LLC | \$305,947         | \$78,100                     | 25.53%                        | na         | \$119,213                  | 63.84%  |                                |  | 72/0                   |
| 3rd Low     | DB Civil Construction, LLC  | \$310,433         | \$0                          | 0.00%                         | no         | \$123,699                  | 66.24%  | \$4,486                        | 1.47%  | 0/22                   |