



March 20, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

Erin Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y23-739-RC, Orange County Fire
Rescue Training Facility

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-739-RC, Fire Rescue Training Facility, to the low responsive and responsible bidder, Mulligan Constructors Inc., in the total contract award amount of \$38,019,365, inclusive of Additive Number 1.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

The project scope of work will include the complete construction of a new commercial building, site work and various fire training props as described in the contract documents drawings and specifications. Additive Number 1 includes solar panels, mounting racks and equipment, inverters, and breakers. The project is located in District 4.

FUNDING:

Funding is available in account numbers 1023-034-0727-6210 and 5896-019-0727-6210. This project is partially funded through the American Rescue Plan Act.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

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REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Interior Fusion Melbourne, LLC and The Integration Factory were deemed non-responsive for failure to provide pricing for the base bid and all requested additive/deductive bid items, or alternate bids. Both firms also failed to submit the required Bid Bond. The bid submitted from Mulligan Constructors Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Mulligan Constructors Inc. has been determined to be responsible. Therefore, award is recommended to Mulligan Constructors Inc.

The bid tabulation is as follows:

| BID RECEIVED: | Base Bid | Additive No. 1 | Total Award Amount |
|--------------------------------|-----------------|-----------------------|---------------------------|
| Mulligan Constructors Inc. | \$36,521,777 | 1,497,588 | \$38,019,365 |
| OHLA Building, Inc. | \$47,317,409 | \$1,432,591 | \$48,750,000 |
| Interior Fusion Melbourne, LLC | Non-Responsive | | |
| The Integration Factory | Non-Responsive | | |



Interoffice Memorandum

March 31, 2023

To: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Sheena Ferguson, Manager *S. F.*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation
Y23-739-RC Orange County Fire Rescue Training Facility

Orange County would receive federal funding for the services solicited in the Invitation for Bid. Accordingly, Orange County's M/WBE Ordinance and program do not apply to this solicitation.

Orange County shall participate in the Federal Requirements 2 CFR 200.321 (or 45 C. F. R. 75.330 for Health and Human Services funds) to ensure small and minority-owned firms, women-owned business enterprises, and labor surplus area firms have been afforded subcontracting opportunities.

The Business Development Division evaluated the two bids to denote whether an executed and notarized "Affidavit of Compliance Requirements" form submitted with the proposal was in compliant with the Federal Requirements. Mulligan Constructors, Inc. and OHLA Building, Inc provided the executed and notarized Federal Compliance forms.

Listed below are respondents to the subject IFB with their small and minority-owned firms, women-owned business enterprises, and labor surplus area firms utilization, however we were not able to confirm all the listed firms:

| Prime Contractor | Federal M/WBE Firm | Type of Work | Amount of Subcontract | |
|---------------------------------------|--|--|------------------------------|-----------------|
| Mulligan Constructors, Inc | <i>Seminole Structural Steel*</i> | <i>Structural Steel</i> | <i>\$2,600,000</i> | |
| | <i>LSR Custom Cabinets*</i> | <i>Cabinets</i> | <i>\$160,000</i> | |
| | <i>Talco Construction*</i> | <i>Roofing</i> | <i>\$1,000,000</i> | |
| | <i>Gale Insulation*</i> | <i>Insulation</i> | <i>\$500,000</i> | |
| | <i>LMG Glass and Mirror*</i> | <i>Storefront</i> | <i>\$300,000</i> | |
| | <i>Cajun Installation & Dist.*</i> | <i>Door/Frames/HW</i> | <i>\$350,000</i> | |
| | <i>Florida Door Solutions*</i> | <i>Overhead Doors</i> | <i>\$275,000</i> | |
| | <i>Harmony Interiors*</i> | <i>Drywall/Framing</i> | <i>\$1,000,000</i> | |
| | <i>Accurate Metal Door*</i> | <i>Toilet Accessories</i> | <i>\$200,000</i> | |
| | <i>Lauretano Sign Group*</i> | <i>Signage</i> | <i>\$130,000</i> | |
| | <i>Southern Storage*</i> | <i>Lockers</i> | <i>\$37,000</i> | |
| | <i>ICS*</i> | <i>Furniture, Fixtures & Equipment</i> | <i>\$310,000</i> | |
| | <i>Acousti Engineering*</i> | <i>Operable Partitions</i> | <i>\$74,000</i> | |
| | <i>Southeastern Surfaces</i> | <i>Bleachers</i> | <i>\$14,000</i> | |
| | <i>Delta Fire Sprinklers*</i> | <i>Fire Sprinklers</i> | <i>\$330,000</i> | |
| | <i>All Pro Plumbing*</i> | <i>Plumbing</i> | <i>\$990,000</i> | |
| | <i>Comfort Aircon*</i> | <i>HVAC</i> | <i>\$2,100,000</i> | |
| | Total Confirmed Federal Small and Minority-Owned firms, Women-Owned | | | \$14,000 |
| | Percentage | | | 0.04% |

*Not able to confirm firm is certified as a small and minority-owned firm, women-owned business enterprises or labor surplus area firm. SBA was contacted to determine

| Prime Contractor | Federal M/WBE Firm | Type of Work | Amount of Subcontract |
|-------------------------|---|------------------------------------|------------------------------|
| OHLA Building, Inc. | <i>Steel Fabricators, LLC</i> | <i>Site Development</i> | <i>\$11,358,850</i> |
| | <i>SkyBuilders USA</i> | <i>Drywall & Framing</i> | <i>\$1,154,498</i> |
| | <i>Southeastern Surfaces & Equipment</i> | <i>Furnishings & Equipment</i> | <i>\$14,700</i> |
| | Total Confirmed Federal Small and Minority-Owned firms, Women-Owned Business Enterprises and Labor Surplus Area Firm Utilization | | \$12,528,048 |
| | Percentage | | 26.48% |

Also, I confirm that my recommendation is free of conflicts of interest.