



Interoffice Memorandum

June 22, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y20-1056-RM, Orange County Underdrain Installation and Repair

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1056-RM, Orange County Underdrain Installation and Repair, to the low responsive and responsible bidders, Mercon Construction Company in the estimated contract award amount of \$927,975 for the base year and Stage Door II, Inc. in the estimated contract award amount of \$991,100 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under these contracts consists of installation of new and replacement of non-functional underdrains systems, including removal and replacement of existing damaged curbs, sidewalks and driveway approaches, sprinkler system repairs, roadway base and asphalt restoration, and construction of cleanouts. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1004-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y20-1056-RM, Orange County Underdrain Installation and Repair

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids of RMS Constructors Group, LLC and Prime Construction Group, Inc. were deemed non-responsive for failure to provide the original bid bonds. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractor will be utilized in the event the low cost contractor is unable to perform within the required timeframe. Mercon Construction Company, and Stage Door II, Inc. have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

Mercon Construction Company	Base Year:	\$927,975
	Option Year 1:	\$927,875
	Option Year 2:	<u>\$927,875</u>
	Total Bid:	\$2,783,725
Stage Door II, Inc.	Base Year:	\$991,100
	Option Year 1:	\$991,000
	Option Year 2:	<u>\$991,000</u>
	Total Bid:	\$2,973,100
Parthenon Construction Company	Base Year:	\$1,554,600
	Option Year 1:	\$1,554,500
	Option Year 2:	<u>\$1,554,500</u>
	Total Bid:	\$4,663,600
Schuller Contractors Incorporated	Base Year:	\$1,507,850
	Option Year 1:	\$1,576,500
	Option Year 2:	<u>\$1,631,250</u>
	Total Bid:	\$4,715,600
RMS Constructors Group, LLC		Non-Responsive
Prime Construction Group, Inc.		Non-Responsive




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BUSINESS DEVELOPMENT DIVISION

May 27, 2020

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-1056-RM, Orange County Underdrain Installation and Repair

The Business Development Division evaluated the four bids submitted for this project and found that at the time of bid opening, there were at least six firms certified at the sub level in the scope of service. The apparent low bidder Mercon Construction Company did not meet the Orange County M/WBE participation goal of 25%. While they reported \$778,000 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. They did not provide good faith effort documentation.

The second low bid submitted by Stage Door II, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by Parthenon Construction Company did not meet the Orange County M/WBE participation goal of 25%. While they reported \$1,212,000 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. They did not provide good faith effort documentation.

The fourth low bid submitted by Schuller Contractors Incorporated did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.



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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON**IFB-Y20-1056-RM, Orange County Underdrain Installation and Repair**

Rank	Bidder	Bid Amount	M/WBE \$'s In Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Mercon Construction Company	\$2,783,725	\$0.00	0%	No					40%/07%
2nd Low	Stage Door II, Inc.	\$2,973,100	\$0	0%	Yes	\$189,375	6.80%			0%/0%
3rd Low	Parthenon Construction Company	\$4,663,600	\$0	0%	No	\$1,879,875	67.53%	\$1,690,500	56.86%	50%/0%
4th Low	Schuller Contractors Incorporated	\$4,715,600	\$0	0%	No	\$1,931,875	69.40%	\$1,742,500	58.61%	44%/11%