



October 7, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Terry Devitt, Deputy Director, Orange County Convention Center
407-685-9867

Subject: Award of Invitation for Bids Y22-7039-CR, Orange County Convention Center
Campus Lighting Relay Cabinet and Controls Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7039-CR, Orange County Convention Center Campus Lighting Relay Cabinet and Controls Replacement to the low responsive and responsible bidder, Miller Electric Company in the total contract award amount of \$18,716,900, inclusive of additive number one.

PROCUREMENT:

Work under this contract involves the replacement of existing software which is no longer supported and end of life equipment. The lighting control system will be replaced. The work includes the construction of the removal and replacement of the lighting control system in the West and the North/South Building for all campus lighting. This project includes additive number one which adds the Chapin Theater that will remove/replace the aged equipment to enhance the capabilities of the theater. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0960-70-6210.

APPROVALS:

The Capital Planning and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Randall Mechanical Inc. was deemed non-responsive by the Procurement Division, for failing to submit the required bid bond form. Miller Electric Company has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Miller Electric Company.

Award of Invitation for Bid Y22-7039-CR, Orange County Convention Center Campus Lighting Relay Cabinet and Controls Replacement
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Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Miller Electric Company	\$17,741,415
Additive #1	\$975,485
Total Bid	\$18,716,900
Randall Mechanical Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

September 13, 2022

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-7039-CR / Orange County Convention Center Campus Lighting Relay Cabinet and Controls Replacement (Base Bid plus Additive #1)**

The Business Development Division evaluated one bid received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 2%. At the time of bid opening, at least 27 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Miller Electric Company, reported 3.08% in M/WBE participation in their bid. They met the 2% M/WBE participation goal. Letters of intent were received from the low bidder for certified M/WBE subcontractors. Please note the following confirmed M/WBE participation:

MBE-HM	Diversified Supply	\$575,790.00
Total MWBE Participation		\$575,790.00 (3.08%)

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y22-7039-CR / Orange County Convention Center Campus Lighting Relay Cabinet and Controls Replacement (Base Bid plus Additive #1)**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 2%)	GFE	EEO % M / W
Low Bid	Miller Electric Company	\$18,716,900.00	\$575,790.00	3.08%	N/A	20 / 3 %