



## Interoffice Memorandum

October 20, 2021

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

CONTACT: Eduardo Avellaneda, Manager, Roads and Drainage Division  
(407) 836-7871

SUBJECT: Award of Invitation for Bids Y21-1075-AV, Right-of-Way Mowing –  
West Orange Section III

### ACTION REQUESTED:

Approval to award Invitation for Bids Y21-1075-AV, Right-of-Way Mowing – West Orange Section III, to the low responsive and responsible bidder, Lawnwalker Services, Inc., in the estimated contract award amount of \$155,080 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

### PURPOSE:

This contract will provide right-of-way mowing for County owned properties.

### FUNDING:

Funding is available in account number 1002-072-2906-3816.

### APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

### REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. Lawnwalker Services, Inc. has a satisfactory record of performance and is considered responsible. Prices have been determined reasonable as compared to current contracted pricing. Therefore, award is recommended to Lawnwalker Services, Inc.

Award of Invitation for Bids Y21-1075-AV, Right-of-Way Mowing – West Orange  
 Section III  
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The bid tabulation is as follows:

<b>Lawnwalker Services, Inc.</b>	Base Year	\$155,080
	Option Year 1	\$156,555
	Option Year 2	\$158,030
	<b>Total Estimated Bid</b>	<b>\$469,665</b>

Aero Groundtek LLC	Base Year	\$192,739.00
	Option Year 1	\$194,551.25
	Option Year 2	\$196,363.50
	Total Estimated Bid	\$583,653.75

Premier Lawn Maintenance, LLC	Base Year	\$276,800
	Option Year 1	\$302,700
	Option Year 2	\$329,000
	Total Estimated Bid	\$908,500



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

October 1, 2021

TO: Ana Villalona, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y21-1075-AV, Right of Way Mowing – West Orange  
Section III**

The Business Development Division evaluated the **three bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid openings there was at least one firm certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*