



July 14, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitations for Bids Y21-757-JS, Corrections Booking and
Releasing Center Air Handling Unit Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-757-JS, Corrections Booking Releasing Center Air Handling Unit Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corp., in the total contract award amount of \$1,355,680.

PROCUREMENT:

Work under this contract consists of the modification of five existing air handling units to convert existing unitary fans into fan arrays. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Climate Control Mechanical Services was deemed non-responsive for failing to provide a correct bid bond. Oelrich Construction, Inc. and Gibson Air Conditioning & Refrigeration, LLC were deemed non-responsive for failure to meet M/WBE requirements.

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Award of Invitation for Bids Y21-757-JS, Corrections Booking and Releasing Center
Air Handling Unit Replacement

The bid submitted by Air Mechanical & Service Corp. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Air Mechanical & Service Corp. has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Bids Received

BIDS RECEIVED:	TOTAL BASE BID
Air Mechanical & Service Corp.	\$1,355,680
Climate Control Mechanical Services	Non-Responsive
Oelrich Construction, Inc.	Non-Responsive
Gibson Air Conditioning & Refrigeration, LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

June 15, 2021

TO: Jacquetta Scott, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-757-JS / Corrections Booking & Release Center Air Handling Unit (AHU) Replacement**

The Business Development Division evaluated all three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 13%. At the time of bid opening, at least 56 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Gibson Air Conditioning & Refrigeration, LLC did not submit good faith effort documentation and did not specify their in-house scope of services nor did they specify the scope of services for the subcontractors on attachment C-2. The apparent low bidder reported 0.00% in M/WBE participation. Therefore, the M/WBE participation goal was not met. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services, LLC	\$119,500.00
Total MWBE Participation (Not Confirmed)		\$119,500.00 (11.89%)

The apparent second low bidder, submitted by Air Mechanical & Service Corp. reported 9.22% in M/WBE participation and achieved good faith effort. Please note the following certified M/WBE participation:

WBE-WF	ABC Cleaning	\$4,500.00
WBE-WF	Lakeside Electrical Services	\$120,450.00
Total MWBE Participation		\$124,950.00 (9.22%)

The apparent third low bidder, submitted by Oelrich Construction, Inc. did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. The apparent third low bidder reported 0.00% in M/WBE participation. Therefore, the M/WBE participation goal was not met.

Sheena Ferguson

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y21-757-JS / Corrections Booking & Release Center Air Handling Unit (AHU) Replacement						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 13%)	GFE	EEO % M / W
Low Bid	Gibson Air Conditioning & Refrigeration, LLC	\$1,005,000.00	\$0.00	0.00%	No	0 / 33 %
2nd Low	Air Mechanical & Service Corp.	\$1,355,680.00	\$124,950.00	9.22%	Yes	25 / 0 %
3rd Low	Oelrich Construction, Inc.	\$1,357,500.00	\$0.00	0.00%	No	4 / 13 %