



BUSINESS DEVELOPMENT DIVISION

October 31, 2024

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y25-702-RC, Orange County Convention Center West Building Roof
Fan Replacement**

The Business Development Division evaluated two bids submitted for this project and completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability, as the user division indicated the HVAC fans and curbs had been purchased for \$3,416,991.07. As a result, the M/WBE goal was reduced from 25% to 12%. At the time of bid opening, at least 41 firms were certified available to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Harper Limbach, LLC reported 23.00% of the M/WBE participation. The apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AM	Potential Electric	\$1,957,000.00
Total MWBE Participation		\$1,957,000.00 (23.00%)

The second low bid, submitted by Poli Construction, Inc., reported 31.27% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. The bidder listed Pioneer Welding & Fabrication, Inc. as a Registered Service-Disabled Veteran company for M/WBE participation. However, M/WBE credit was not given because Pioneer Welding & Fabrication is not M/WBE certified.

Sheena Ferguson 10.15.2024

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Please note the following certified M/WBE participation:

MBE-AM	H3Four	\$50,000.00
MBE-AFAM	Grassland Enterprises	\$2,696,594.00
WBE-WF	Florida Surety Bonds	\$136,221.00
Total MWBE Participation		\$2,882,815.00 (31.27%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON						
Y25-702-RC, Orange County Convention Center West Building Roof Fan Replacement						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 12%)	GFE	EEO % M / W
Low Bid	Harper Limbach, LLC	\$8,507,468.00	\$1,957,000.00	23.00%	N/A	44 / 6 %
2nd Low	Poli Construction, Inc.	\$9,217,652.00	\$2,882,815.00	31.27%	N/A	49 / 14 %