




**Interoffice Memorandum**

June 23, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement  
Division

Contact: Andres Salcedo, P.E., Deputy Director, Utilities Engineering Division  
407-254-9719

Subject: Award of Invitation for Bids Y20-731-TA, Pump Station Package 23  
Improvements

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y20-731-TA, Pump Station Package 23 Improvements, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total award amount of \$2,165,000.

**PROCUREMENT:**

This project consists of improvements to five duplex pump stations including installation of liners in the wet wells, replacement of pumps, riser and discharge piping, valves, electrical systems, and site access and security. Sustainability components include repairing aging infrastructure. This project is located in Districts 1, 4, and 6.

**FUNDING:**

Funding is available in account numbers 4420-038-1503-6310 and 4220-038-1559-6310

**APPROVALS:**

The Utilities Engineering and the Business Development Divisions concur with this recommendation.

**REMARKS:**

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y20-731-TA, Pump Station Package 23 Improvements

The bid tabulation is as follows:

<b><u>BIDDER:</u></b>	<b><u>TOTAL BID AMOUNT:</u></b>
Prime Construction Group, Inc.	\$2,165,000
Sanpik, Inc.	\$2,289,000
Intercounty Engineering, Inc.	\$3,708,770



**BUSINESS DEVELOPMENT DIVISION**

March 19, 2020

TO: Tracy Attenasio, Contracting Agent  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-731-TA / Pump Station Package 23 Improvements**

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 50 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Prime Construction Group, Inc., did not achieve good faith effort documentation and reported 8.53% M/WBE participation in their bid. In comparison to their last bid, Prime Construction Group, Inc. made improvements in the submission of their good faith effort by achieving four of the five criteria. Please note the following certified M/WBE participation:

Mbe-hm	Central Florida Construction Walls	\$96,753
Wbe-wf	The Pipe Nipple Supply Company	\$69,042
Mbe-afam	HZ Construction, Inc.	\$18,135
Wbe-wf	LP Video Productions	\$750
<b>Total M/WBE Participation</b>		<b>\$184,680.00 (8.53%)</b>

The second low bid, submitted by SanPik Incorporated, did not achieve good faith effort documentation. While the third low bidder reported \$31,728 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid, submitted by Intercounty Engineering, Inc., did not achieve good faith effort documentation. While the low bidder reported \$435,074 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

*Sheena Ferguson*

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**Y20-731-TA / Pump Station Package 23 Improvements**

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder. Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y20-731-TA / Pump Station Package 23 Improvements**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (4%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Prime Construction Group, Inc.	\$2,165,000	\$184,680	8.53%	no					56/11
2nd Low	SanPik Incorporated	\$2,289,000	\$0	0.00%	no	\$124,000	5.73%			31/9
3rd Low	Intercounty Engineering, Inc.	\$3,708,770	\$0	0.00%	no	\$1,543,770	71.31%	\$1,419,770	62.03%	56/10