



December 6, 2023

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

A handwritten signature in black ink, appearing to read "Carrie Mathes".

Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager II,  
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager II, Utilities Engineering Division  
407-254-9918

Subject: Award of Invitation for Bids Y24-702-SH, Utilities Pump Station  
Improvements Package No. 36

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-702-SH, Utilities Pump Station Improvements Package No. 36, to the low responsive and responsible bidder, SanPik, Inc., in the total contract award amount of \$3,896,138.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, State Division of Corporations registration, E-Verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this project consists of removing from service one duplex pump station and upgrading an existing private pump station to make it a public pump station by installing approximately 400 linear feet of gravity main in the Chickasaw Trail right-of-way. The project will include improvements to two duplex pump stations involving the installation of wet well liners, replacement of pumps, riser and discharge piping, valves, electrical systems, and improve site access and security. The project is located in Districts 3 and 5.

FUNDING:

Funding is available in account numbers 4420-038-1503-77-6310, 4420-038-1559-0141-6310 and, 4420-038-1559-0139-6310.

APPROVALS:

The Utilities Engineering Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from SanPik, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and SanPik, Inc. has been determined to be responsible. Therefore, award is recommended to SanPik, Inc.

The bid tabulation is as follows:

<b>BID RECEIVED:</b>	<b>Base Bid</b>
SanPik, Inc.	\$3,896,138
Metro Equipment Service, Inc.	\$5,458,100



**BUSINESS DEVELOPMENT DIVISION**

November 28, 2023

TO: Sean Hynes, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y24-702-SH, Utilities Pump Station Improvements Package No. 36**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 22%. At the time of bid opening, at least 64 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by SanPik, Inc. reported 28.83% in M/WBE participation. The low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$312,957.70
MBE-HM	On Point Surveying	\$43,120.00
MBE-AM	Power Engineering Group	\$235,600.00
MBE-AFAM	HZ Construction	\$17,136.00
MBE-HM	JCA Surety	\$389,613.80
WBE-WF	The Pipe & Nipple Supply	\$124,749.13
<b>Total MWBE Participation</b>		<b>\$1,123,176.63 (28.83%)</b>

*Sheena Ferguson*

The second low bid, submitted by Metro Equipment Service, Inc. reported 22.11% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AM	Power Engineering Group	\$235,600.00
MBE-HM	Central Florida Construction Walls	\$312,957.00
MBE-HM	On Point Surveying	\$43,120.00
MBE-HM	Corcel Corp	\$615,184.50
<b>Total MWBE Participation</b>		<b>\$1,206,861.50 (22.11%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

<b>BID COMPARISON</b>						
<b>Y24-702-SH, Utilities Pump Station Improvements Package No. 36</b>						
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 22%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	SanPik, Inc.	\$3,896,138.00	\$1,123,176.63	28.83%	N/A	35 / 4%
2nd Low	Metro Equipment Service, Inc.	\$5,458,100.00	\$1,206,861.50	22.11%	N/A	100 / 8 %