



November 14, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division
407-254-9918

Subject: Award of Invitations for Bids Y22-712-TA Utilities SCADA Panel
Upgrades Package Two

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-712-TA, Utilities SCADA Panel Upgrades Package Two, to the sole responsive and responsible bidder, Prime Construction Group, Inc. in the total contract award amount of \$2,973,973.

PROCUREMENT:

Work under this contract includes Supervisory Control and Data Acquisition (SCADA) panel upgrades to 98 wastewater pump stations throughout Orange County's service area. The upgrade includes the addition of instrumentation to monitor the condition of the pump stations. This project is located throughout all the districts.

FUNDING:

Funding is available in account number 4420-038-1416-0014-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Prime Construction Group, Inc. is considered reasonable based on the engineer's estimate. The references provided were satisfactory for this type of work, thus Prime Construction Group, Inc. has been determined to be responsible, as well. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y22-712-TA, Utilities SCADA Panel Upgrades Package Two
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To ensure an open and competitive bid process, the IFB was posted on the Orange County website. Queries to potential bidders who declined to compete on this project resulted in the following findings:

Carr and Collier, Inc.: Stated they were at capacity and unable to allocate resources to this project.

Intercounty Engineering, Inc.: Stated they would not be able to provide competitive pricing for this type of work.

Bid tabulation is as follows:

BIDS RECEIVED:	TOTAL BID
Prime Construction Group, Inc.	\$2,973,973



BUSINESS DEVELOPMENT DIVISION

November 17, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-712-TA / Utilities Scada Panel Upgrade Package 2

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had no Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 0%.

The apparent low bidder, submitted by Prime Construction Group, Inc., reported 0% in M/WBE participation.

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown.

cc: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON						
Y22-712-TA / Utilities Scada Panel Upgrade Package 2						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 0%)	GFE	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$2,973,973.00	\$0.00	0.00%	N/A	40 / 8 %