



Interoffice Memorandum

September 30, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y19-1128-RM, Asphalt Milling and  
Resurfacing with Friction Course and Asphalt Berms

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1128-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms, to the low responsive and responsible bidders, Hubbard Construction Company in the estimated contract award amount of \$5,952,850, Middlesex Paving, LLC in the estimated contract award amount of \$6,150,975, Preferred Materials, Inc. in the estimated contract award amount of \$6,518,625 and Ranger Construction Industries, Inc. in the estimated contract award amount of \$6,448,475 for the base year for each contract. Further request authorization for the Procurement Division to exercise option years one and two for each contract.

PROCUREMENT:

Work under the contracts will consist of providing all supervision, quality control, labor, materials, equipment, and incidentals necessary to perform the milling and resurfacing of Orange County maintained roadways, including the resurfacing of roadways that require the installation of friction course and/or asphalt berms. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1004-072-2990-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

Award of Invitation for Bids Y19-1128-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness and responsibility. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractors will be utilized in the event the low cost contractor is unable to perform within the required timeframe. Hubbard Construction Company, Middlesex Paving, LLC, Preferred Materials, Inc., and Ranger Construction Industries, Inc. have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received


Hubbard Construction Company	Base Year:	\$5,952,850
	Option Year 1:	\$6,146,725
	Option Year 2:	<u>\$6,261,625</u>
	Total Bid:	\$18,361,200
Middlesex Paving, LLC	Base Year:	\$6,150,975
	Option Year 1:	\$6,395,480
	Option Year 2:	<u>\$6,625,700</u>
	Total Bid:	\$19,172,155
Preferred Materials, Inc.	Base Year:	\$6,518,625
	Option Year 1:	\$6,664,450
	Option Year 2:	<u>\$6,767,625</u>
	Total Bid:	\$19,950,700
Ranger Construction Industries, Inc.	Base Year:	\$6,448,475
	Option Year 1:	\$6,678,715
	Option Year 2:	<u>\$6,903,095</u>
	Total Bid:	\$20,030,285



**BUSINESS DEVELOPMENT DIVISION**

October 9, 2019

**TO:** Rolando Melo, Senior Contract Administrator  
Procurement Division

**FROM:** Kesi Warren, Senior Contract Administrator   
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation


**PROJECT:** **Y19-1128-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms**

The Business Development Division evaluated the four bids submitted for this project and found that at the time of bid opening at least 17 firms were certified at the subcontractor level in the scopes of services. The apparent low bidder Hubbard Construction Company did not meet the Orange County M/WBE participation goal of 25%. They reported 16.43% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

HM	Transpremier, LLC	\$3,017,425.54
<b>Total MWBE Participation</b>		<b>\$3,017,425.54 (16.43%)</b>

The second low bid submitted by Middlesex Paving, LLC did not meet the Orange County M/WBE participation goal of 25%. They reported 5% M/WBE participation in their bid and did not provide good faith effort documentation. While they submitted quotes for pavement markings, their good faith effort could not be achieved. The M/WBE quote was the lower of the two. However, the non-M/WBE quote was accepted by the prime contractor. At the time of bid opening, at least two firms were certified at the subcontractor level in pavement markings. Please note the following certified M/WBE participation:

HM	Transpremier, LLC	\$445,000
AF(Is)	Road Runner Trucking, Inc.	\$185,000
AM(Is)	Massive Transport, Inc.	\$185,000
AF(Pac)	Asphalt365, Inc	\$50,000
<b>Total MWBE Participation</b>		<b>\$865,000 (5%)</b>

<sup>1</sup> 

The third low bid submitted by Preferred Materials, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 2% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

HM	E.A.C. Transport Corp.	\$208,260
HM	Transpremier, LLC	\$208,260
<b>Total MWBE Participation</b>		<b>\$416,520 (2%)</b>

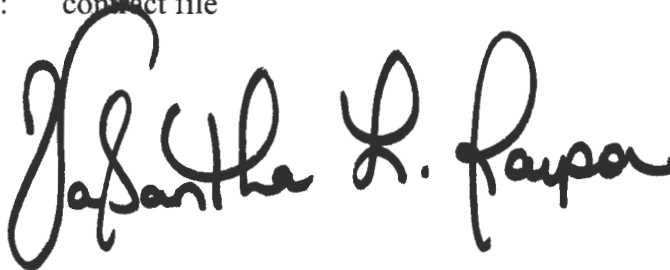
The fourth low bid submitted by Ranger Construction Industries, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 11% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

WF	Angco, Inc.	\$101,625
HM	Siles and Sons, Inc.	\$2,155,824
<b>Total MWBE Participation</b>		<b>\$2,257,449 (11%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



**BID COMPARISON**

**IFB-Y19-1128-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Hubbard Construction Company	\$18,361,200	\$3,017,425.54	16.43%	No					28%/05%
2nd Low	Middlesex Paving, LLC	\$19,172,155	\$865,000	5%	No	\$810,955	4.42%			20%/19%
3rd Low	Preferred Materials, Inc.	\$19,950,700	\$416,520	2%	No	\$1,589,500	8.66%	\$778,545	4.06%	21%/03%
4th Low	Ranger Construction Industries, Inc.	\$20,030,285	\$2,257,449	11%	No	\$1,669,085	9.09%	\$858,130	4.48%	0%/16%