



BUSINESS DEVELOPMENT DIVISION

April 10, 2025

TO: Julianne Foyil, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y25-743-JF, OC Johns Lake Cons Area Parking Improvement

The Business Development Division evaluated the three lowest bids of nine total bids submitted for this project. The Business Development Division (BDD) completed an Minority/Women Business Enterprise (M/WBE) Availability Analysis. The analysis found that the scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced to 14%. Despite the limited availability, at the time of bid opening, at least 55 firms were certified to provide services at the subcontracting level.

The apparent low bid was submitted by Orange County Certified Minority Business Enterprise, Valencia Construction Group, Inc., who is bidding as a prime. Therefore, the bidder is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 14% M/WBE goal. The bidder reported self-performing 77.77%. Therefore, the bidder met the 14% Orange County M/WBE participation goal **per the Ordinance requirement.**

Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction Group, Inc.	\$522,308
Total M/WBE Participation		\$522,308 (77.77%)

The second low bid, submitted by Condor Construction, Corp., reported 25.50% in M/WBE participation. Therefore, the bidder met the 14% Orange County M/WBE participation goal **per the Ordinance requirement.**

Sheena Ferguson 4.14.2025

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Please note the following certified M/WBE participation:

MBE-HM	German Delaware, Inc. D/B/A GDI	\$59,200
MBE-HM	La Costa Sod, LLC D/B/A La Costa Sod	\$10,000
MBE-HM	Marroquin Machinery, Inc.	\$53,600
MBE-HM	Siles and Sons, Inc.	\$19,800
MBE-HM	OnPoint Surveying, Inc.	\$10,000
WBE-WF	Florida Surety Bonds, Inc.	\$19,000
Total M/WBE Participation		\$ 171,600 (25.50%)

The third low bid, submitted by Prime Construction Group, Inc. reported 14.20% in M/WBE participation. Therefore, the bidder met the 14% Orange County M/WBE participation goal **per the Ordinance requirement.**

MBE-HM	Central Florida Construction Walls, Inc. D/B/A Central Florida Construction	\$39,595
MBE-HM	La Costa Sod, LLC D/B/A La Costa Sod	\$23,000
MBE-HM	EM Paving Corp.	\$51,150
WBE-WF	LP Video Productions, Inc.	\$450
Total M/WBE Participation		\$ 114,495 (14.2%)

Our evaluation of these bids was based on the participation listed on the Contract and Subcontract Goal Participation Schedule Form. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON													
Y25-743 - OC Johns Lake Cons Area Parking Improvement													
Rank	Bidder	Bid Amount	Prime M/WBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime M/WBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 14%)	Total M/WBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Valencia Construction Group, Inc.	\$671,567.00	\$ 522,308.00	\$0.00	77.77%	0.00%	77.77%	N/A					87 / 4
2nd Low	Condor Construction Corp.	\$673,000.00	\$0	\$171,600.00	0.00%	25.50%	25.50%	N/A	\$1,433.00	0.21%			100 / 33
3rd Low	Prime Construction Group, Inc.	\$804,450.00	\$0	\$114,195.00	0.00%	14.20%	14.20%	N/A	\$132,883.00	19.79%	\$131,450.00	19.53%	68 / 9