



Interoffice Memorandum

November 8, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Iulia Siemens, Manager, Water Operations Division
407-294-9844

Subject: Award of Invitation for Bids Y22-104-MV, Sodium Hypochlorite

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-104-MV, Sodium Hypochlorite, to the low responsive and responsible bidder, Allied Universal Corp., in the estimated contract award amount of \$2,142,860 for Lot A for a one-year term, and the estimated contract award amount of \$1,539,090 for Lot B for a one-year term. Further request authorization for the Procurement Division to renew the contracts for four additional one-year terms.

PROCUREMENT:

Sodium hypochlorite is used to disinfect water supplied to utilities customers and as a disinfection agent to meet the water quality standards for re-claimed water.

FUNDING:

Funding is available in account numbers 4420-038-1324-4151 and 4420-038-1355-4151.

APPROVALS:

The Water Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Allied Universal Corp. has confirmed their bid price, and it is considered reasonable and realistic based on the current market conditions. Allied Universal Corp. has a satisfactory record of performance with the County. Therefore, award is recommended to Allied Universal Corp.

Bid tabulation is as follows:

Bidder	Lot A	Lot B	Total Estimated Bid
Allied Universal Corp.	\$2,142,860	\$1,539,090	\$3,681,950
Odyssey Manufacturing Company	\$2,701,600	\$1,896,300	\$4,597,900



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 25, 2021

TO: Melisa Vergara, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y22-104-MV, Sodium Hypochlorite**

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division