



November 8, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager,
Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y21-765-JS, Southwood Community
Center Parking Lot Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-765-JS, Southwood Community Center Parking Lot Renovation, to the low responsive and responsible bidder, Café Construction & Development, Inc. in the total contract award amount of \$709,000.

PROCUREMENT:

The project includes construction and renovation of existing parking lot and new playground installation. The project is located in District 6.

FUNDING:

Funding is available in account numbers 1023-043-0263-6310 and 1023-062-2566-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Summit Design Build was deemed non-responsive for failure to submit all applicable completed forms in accordance with the solicitation documents. Sloan Builders, Inc., Condor Construction, Corp., and W.T. Comp Inc. were deemed non-responsive by the Procurement Division based on the analysis provided by the Business Development Division, which identified that the bidders did not meet the M/WBE participation goal and did not provide sufficient good faith effort documentation.

Award Invitation for Bid Y21-765-JS, Southwood Community Center Parking
Lot Renovation
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The bid submitted from Café Construction & Development, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development, Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development, Inc.

Bid tabulation is as follows:

BIDS RECEIVED:	TOTAL BID
Café Construction & Development, Inc.	\$709,000
S.A. Casey Construction, Inc.	\$730,700
Sloan Builders, Inc.	non-responsive
Condor Construction Corp.	non-responsive
Summit Design Build	non-responsive
W.T. Comp Inc.	non-responsive



BUSINESS DEVELOPMENT DIVISION

September 16, 2021

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-765-JS / Southwood Community Center Parking Lot Renovation
(Revised)**

The Business Development Division evaluated all four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 101 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm Café Construction & Development, Inc., is bidding as a Prime contractor. Therefore, Café Construction & Development, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc., reported self-performing 67% with 0.00% M/WBE sub-contractor's participation listed on attachment C-2. The actual amount of scope of services listed was 66.67%. The M/WBE participation goal was met. Please note the following certified M/WBE participation:

MBE-HM	Café Construction & Development, Inc.	\$472,692.00
Total MWBE Participation		\$472,692.00 (66.67%)

The apparent second low bidder, submitted by S.A. Casey Construction, Inc., reported 25.98% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-AF	Asphalt 365, Inc.	\$45,377.00
MBE-AFAM	Sterling Silver Scape & Sod, Inc.	\$59,552.39
MBE-HM	Central Florida Construction Walls	\$84,914.00
Total MWBE Participation		\$189,843.39 (25.98%)

Aheena Ferguson

Interoffice Memorandum

The apparent third low bidder, submitted by Sloan Builders, Inc., reported 23.04% in M/WBE participation. They did not meet the M/WBE participation goal and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

MBE-AFAM	Sterling Silver Scape & Sod, Inc.	\$59,552.00
WBE-WF	Angco, Inc.	\$5,480.00
WBE-AF	Asphalt 365, Inc.	\$38,027.00
MBE-HM	Grayland Construction	\$66,000.00
Total MWBE Participation		\$169,059.00 (23.04%)

The fourth low bidder, submitted by Condor Construction Corp., reported 13.94% in M/WBE participation. They did not meet the M/WBE participation goal and did not provide sufficient good faith effort documentation. Please note the following certified M/WBE participation:

MBE-HM	Colorado Concrete and Paving	\$29,500.00
MBE-HM	Siles and Sons	\$24,900.00
WBE-WF	John B. Webb & Associates	\$16,000.00
MBE-AFAM	Sterling Silver Scape & Sod, Inc.	\$41,000.00
WBE-WF	Angco, Inc.	\$5,450.00
Total MWBE Participation		\$116,850.00 (13.94%)

The fifth low bidder submitted by Orange County MBE firm W. T Comp, Inc., is bidding as a Prime contractor. Therefore, W. T Comp, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. W. T Comp, Inc., reported self-performing 65%. However, the actual amount of scope of services listed on attachment C-2 was 0% and 0.00% M/WBE sub-contractor's participation. The M/WBE participation goal was not met. They did not submit good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-765-JS / Southwood Community Center Parking Lot Renovation**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Café Construction & Development, Inc.	\$709,000.00	Denoted will self perform 67%	\$0.00	\$472,692	0.00%	66.67% (actual amount of scope of services listed).	N/A	50 / 0 %
2nd Low	S.A. Casey Construction, Inc.	\$730,700.00	\$0.00	\$189,843.39	0.00%	25.98%	25.98%	N/A	0 / 13 %
3rd Low	Sloan Builders, Inc.	\$733,911.00	\$0.00	\$169,059.00	0.00%	23.04%	23.04%	No	Not Provided
4th Low	Condor Construction Corp.	\$838,100.00	\$0.00	\$116,850.00	0.00%	13.94%	13.94%	No	75 / 13 %
5th Low	W. T Comp, Inc.	\$889,900.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	75 / 25 %