



November 9, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y21-7032-FH Orange County Courthouse
Public Defender Office Space Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7032-FH, Orange County Courthouse Public Defender Office Space Renovations, to the low responsive and responsible bidder, S.A. Casey Construction, Inc. in the total contract award amount of \$564,500, inclusive of Alternates No. 1 and No. 2.

PROCUREMENT:

Work under this contract consists of reconfiguration of various spaces on the 1st, 3rd, 4th, and 5th floors for Courthouse Building A. Work includes removing interior wall, storefront, millwork, and ceiling tiles and grids for addition of office spaces and the reconfiguration of offices spaces. Alternate No. 1 includes labor and materials to complete renovations of the 3rd floor and Alternate No. 2 includes labor and materials to complete renovations of the 5th floor as defined in the Drawings and Specifications. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-023-4426-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Matcon Construction Services, Inc. was deemed non-responsive as it did not include the Bid Bond's Power of Attorney. The bid submitted by S.A. Casey Construction, Inc.

Award of Invitation for Bid Y21-7032-FH, Orange County Courthouse Public Defender
Office Space Renovations
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is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and S.A. Casey Construction, Inc. has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

Bid tabulation is as follows:

<u>Number</u>	<u>Bids Received</u>	<u>Bid Amounts</u>	<u>Total Bid + Alternates 1 and 2</u>
1	S.A. Casey Construction, Inc.	Total Base Bid: \$399,000 Alternate No. 1: \$81,500 Alternate No. 2: \$84,000	\$564,500
2	Blackwater Construction Services, LLC	Total Base Bid: \$471,444 Alternate No. 1: \$69,200 Alternate No. 2: \$77,274	\$617,918
3	Axios Construction Services, LLC	Total Base Bid: \$624,474 Alternate No. 1: \$115,507 Alternate No. 2: \$105,063	\$845,044
4	Matcon Construction Services, Inc.	Non-Responsive	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

September 14, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-7032-FH / Orange County Courthouse Public Defender Office
Space Renovations (Base Bid)

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduce to 20%. At the time of bid opening, at least 96 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by S.A. Casey Construction, Inc., reported 29.69% in M/WBE participation. They met the 20% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AM	D & R Cabinetry & Millwork, Inc.	\$21,245.00
MBE-HM	Rivera Tile & Stone	\$29,750.00
MBE-HM	CTR III Enterprise	\$67,468.61
Total MWBE Participation		\$118,463.61 (29.69%)

The apparent second low bidder, submitted by Blackwater Construction Services, LLC, reported 41.20% in M/WBE participation. They met the 20% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	Rivera Tile & Stone	\$43,717.00
MBE-AM	D & R Cabinetry & Millwork, Inc.	\$26,640.00
MBE-HM	D'Novo Services	\$123,900.00
Total MWBE Participation		\$194,257.00 (41.20%)

Aheena Ferguson

Interoffice Memorandum

The apparent third low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC, is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 20% M/WBE goal. Axios Construction Services, LLC, reported self-performing 51.14% with 14.01% sub-contractor's participation listed on attachment C-2. They met the 20% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services	\$319,359.00
WBE-WF	Boyd Hart Company	\$19,995.00
MBE-HM	CTR III Enterprise	\$67,469.00
Total MWBE Participation		\$194,257.00 (65.15%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-7032-FH / Orange County Courthouse Public Defender Office Space Renovations (Base Bid)**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 20%)	Total MWBE %	GFE	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$399,000.00	\$0.00	\$118,463.61	0.00%	29.69%	29.69%	N/A	21 / 7 %
2nd Low	Blackwater Construction Services, LLC	\$471,444.00	\$0.00	\$194,257.00	0.00%	41.20%	41.20%	N/A	10 / 0 %
3rd Low	Axios Construction Services, LLC	\$624,474.00	\$319,359.00	\$87,464.00	51.14%	14.01%	65.15%	N/A	0 / 0 %



BUSINESS DEVELOPMENT DIVISION

September 14, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-7032-FH / Orange County Courthouse Public Defender Office
Space Renovations (Alternate #1)

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 20%. At the time of bid opening, at least 96 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by S.A. Casey Construction, Inc., reported 27.68% in M/WBE participation. They met the 20% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	Rivera Tile & Stone	\$7,497.00
MBE-HM	CTR III Enterprise	\$15,065.17
Total MWBE Participation		\$22,562.17 (27.68%)

The apparent second low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC, is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 20% M/WBE goal. Axios Construction Services, LLC, reported self-performing 64.32% with 13.04% sub-contractor's participation listed on attachment C-2. They met the 20% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services	\$74,298.00
MBE-HM	CTR III Enterprise	\$15,065.00
Total MWBE Participation		\$194,257.00 (77.37%)

Sheena Ferguson

Interoffice Memorandum

The bid submitted by Blackwater Construction Services, LLC, indicated the subcontractors and supplier total (\$194,257.00) would be the same amount used for the Base bid (\$471,444.00), Alternate #1 (\$69,200.00), and Alternate #2 (\$77,274.00). Refer to attachment C-2.

Addendum #2, instructed the bidder to list each M/WBE utilized to meet the project goal on a separate Attachment C-2 form for the Base Bid, Alternate Bid No. 1, and Alternate Bid No. 2. While they acknowledged reading addendum #2, Blackwater Construction Services, LLC did not provide separate M/WBE utilization totals and as such the actual MWBE participation for Alternate #1 could not be determined. Please note the total certified M/WBE participation (listed for the Base bid, Alternate #1 and Alternate #2):

MBE-HM	Rivera Tile & Stone	\$43,717.00
MBE-AM	D & R Cabinetry & Millwork, Inc.	\$26,640.00
MBE-HM	D'Novo Services	\$123,900.00
Total MWBE Participation		\$194,257.00

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-7032-FH / Orange County Courthouse Public Defender Office Space Renovations (Alternate #1)**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 20%)	Total MWBE %	GFE	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$81,500.00	\$0.00	\$22,562.17	0.00%	27.68%	27.68%	N/A	21 / 7 %
2nd Low	Axios Construction Services, LLC	\$115,507.00	\$74,298.00	\$15,065.00	64.32%	13.04%	77.37%	N/A	0 / 0 %
	<i>Blackwater Construction Services, LLC*</i>	<i>\$69,200.00</i>	<i>\$0.00</i>	<i>\$194,257.00</i>	<i>0.00%</i>	<i>280.72%</i>	<i>280.72%</i>	<i>N/A</i>	<i>10 / 0 %</i>

* The bidder indicated the subcontractors and supplier information would be the same for the Base bid, Alternate #1, and Alternate #2. Refer to attachment C-2. The M/WBE participation for Alternate #1 could not be computed.



BUSINESS DEVELOPMENT DIVISION

September 14, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-7032-FH / Orange County Courthouse Public Defender Office
Space Renovations (Alternate #2)

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduce to 20%. At the time of bid opening, at least 96 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by S.A. Casey Construction, Inc., reported 29.65% in M/WBE participation. They met the 20% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AM	D & R Cabinetry & Millwork, Inc.	\$5,395.00
MBE-HM	Rivera Tile & Stone	\$6,470.00
MBE-HM	CTR III Enterprise	\$13,037.61
Total MWBE Participation		\$24,902.61 (29.65%)

The apparent second low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC, is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 20% M/WBE goal. Axios Construction Services, LLC, reported self-performing 61.98% with 12.41% sub-contractor's participation listed on attachment C-2. They met the 20% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services	\$65,114.00
MBE-HM	CTR III Enterprise	\$13,038.00
Total MWBE Participation		\$78,152.00 (74.39%)

Alicia Ferguson

Interoffice Memorandum

The bid submitted by Blackwater Construction Services, LLC, indicated the subcontractors and supplier total (\$194,257.00) would be the same amount used for the Base bid (\$471,444.00), Alternate #1 (\$69,200.00), and Alternate #2 (\$77,274.00). Refer to attachment C-2.

Addendum #2, instructed the bidder to list each M/WBE utilized to meet the project goal on a separate Attachment C-2 form for the Base Bid, Alternate Bid No. 1, and Alternate Bid No. 2. While they acknowledged reading addendum #2, Blackwater Construction Services, LLC did not provide a separate M/WBE utilization totals amount and as such the actual M/WBE participation for Alternate #2 could not be determined. Please note the total certified M/WBE participation (listed for the Base bid, Alternate #1 and Alternate #2):

MBE-HM	Rivera Tile & Stone	\$43,717.00
MBE-AM	D & R Cabinetry & Millwork, Inc.	\$26,640.00
MBE-HM	D'Novo Services	\$123,900.00
Total MWBE Participation		\$194,257.00

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-7032-FH / Orange County Courthouse Public Defender Office Space Renovations (Alternate #2)**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 20%)	Total MWBE %	GFE	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$84,000.00	\$0.00	\$24,902.61	0.00%	29.65%	29.65%	N/A	21 / 7 %
2nd Low	Axios Construction Services, LLC	\$105,063.00	\$65,114.00	\$13,038.00	61.98%	12.41%	74.39%	N/A	0 / 0 %
	<i>Blackwater Construction Services, LLC</i>	<i>\$77,270.00</i>	<i>\$0.00</i>	<i>\$194,257.00</i>	<i>0.00%</i>	<i>251.40%</i>	<i>251.40%</i>	<i>N/A</i>	<i>10 / 0 %</i>

* The bidder indicated the subcontractors and supplier information would be the same for the Base bid, Alternate #1, and Alternate #2. Refer to attachment C-2. The M/WBE participation for Alternate #2 could not be computed.