



November 1, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division  
407-254-9918

Subject: Award of Invitations for Bids Y21-7046-TA Water Reclamation Facility Scum  
Pumping Improvements

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-7046-TA, Water Reclamation Facility Scum Pumping Improvements, to the low responsive and responsible bidder, L7 Construction, Inc., in the total contract award amount of \$1,663,700.

**PROCUREMENT:**

Work under this contract includes installation of a new scum pumping system to replace the existing pneumatic scum ejectors, which have reached the end of their useful life at three different water reclamation facilities. This project is located in Districts 2, 4 and 6.

**FUNDING:**

Funding is available in account numbers 4420-038-1538-0028-6340, 4420-038-1555-0035-6340, and 4420-038-1435-0015-6340

**APPROVALS:**

The Utilities Engineering and Business Development Divisions concur with this recommendation.

**REMARKS:**

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from Lawrence Lee Construction Services, Inc. and Boromei Construction, Inc., were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved and sufficient good faith effort documentation was not provided. References provided were satisfactory for this type of work and L7 Construction, Inc. has been determined to be responsible. Therefore, award is recommended to L7 Construction, Inc.

Award of Invitation for Bids Y21-7046-TA, Water Reclamation Facility Scum Pumping  
Improvements

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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
L7 Construction, Inc.	\$1,663,700
Carr & Collier, Inc.	\$2,149,033
Prime Construction Group, Inc.	\$2,417,000
Lawrence Lee Construction Services, Inc.	Non-Responsive
Boromei Construction, Inc.	Non-Responsive



## BUSINESS DEVELOPMENT DIVISION

October 1, 2021

TO: Tracy Attenasio, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-7046-TA / Water Reclamation Facility Scum Pumping Improvements

The Business Development Division evaluated five bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 8%. At the time of bid opening, at least 48 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by L7 Construction, Inc., reported 27.05% in M/WBE participation. They met the 8% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services, LLC	\$450,000.00
<b>Total MWBE Participation</b>		<b>\$450,000.00 (27.05%)</b>

The apparent second low bidder, submitted by Lawrence Lee Construction Services, Inc. reported 21.59% in M/WBE participation. While they listed M/WBE firms in their bid, they did not specify scope of service on attachment C-2. They did not meet the 8% M/WBE participation goal and did not submit good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

MBE-HM	D'Novo Services, LLC	\$453,000.00
<b>Total MWBE Participation</b>		<b>\$453,000.00 (21.59%)</b>

*Aheena Ferguson*

The apparent third low bidder, submitted by Carr & Collier, Inc., reported 8.14% in M/WBE participation. They met the 8% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply	\$175,000.00
<b>Total MWBE Participation</b>		<b>\$175,000.00 (8.14%)</b>

The fourth low bidder, submitted by Boromei Construction, Inc., reported 0.00% in M/WBE participation. They did not meet the 8% M/WBE participation goal and did not submit sufficient good faith effort documentation.

The fifth low bidder, submitted by Prime Construction Group, Inc., reported 8.92% in M/WBE participation. They met the 8% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply	\$212,000.00
MBE-HM	La Costa Sod	\$3,000.00
WBE-WF	LP Video Productions	\$700.00
<b>Total MWBE Participation</b>		<b>\$215,700.00 (8.92%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>						
<b>Y21-7046-TA / Water Reclamation Facility Scum Pumping Improvements</b>						
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 8%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	L7 Construction, Inc.	\$1,663,700.00	\$450,000.00	27.05%	N/A	0 / 33 %
2nd Low	Lawrence Lee Construction Services, Inc.	\$2,098,188.00	\$0.00	0.00%	No	0 / 33 %
3rd Low	Carr & Collier, Inc.	\$2,149,033.00	\$175,000.00	8.14%	N/A	10 / 20 %
4th Low	Boromei Construction, Inc.	\$2,159,588.55	\$0.00	0.00%	No	0 / 0 %
5th Low	Prime Construction Group, Inc.	\$2,417,000.00	\$215,700.00	8.92%	N/A	40 / 8 %