



November 1, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division  
407-254-9918

Subject: Award of Invitations for Bids Y21-7049-TA Orange County Gravity Replacement  
Package 29

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-7049-TA, Orange County Gravity Replacement Package 29, to the low responsive and responsible bidder, Ric-Man Construction Florida, Inc. in the total contract award amount of \$704,945.60.

**PROCUREMENT:**

Work under this contract includes installation of cured-in-place pipe lining for existing gravity sanitary sewers, lining existing manholes, and seal and coat existing manholes. This project is located in Districts 3 and 4.

**FUNDING:**

Funding is available in account number 4420-038-1500-051-6340.

**APPROVALS:**

The Utilities Engineering and Business Development Divisions concur with this recommendation.

**REMARKS:**

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from Benchmark Construction Co. Inc. and Miller Pipeline, LLC were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved and sufficient good faith effort documentation was not provided. The bid from Granite Inliner, LLC was deemed non-conforming due to turning in a corrupt file that could not be opened and verified. References provided were satisfactory for this type of work and Ric-Man Construction Florida, Inc. has been determined to be responsible. Therefore, award is recommended to Ric-Man Construction Florida, Inc.

Award of Invitation for Bids Y21-7049-TA, Orange County Gravity Replacement Package 29  
Page 2

Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Ric-Man Construction Florida, Inc.	\$704,945.60
Insituform Technologies, LLC	\$779,973.19
Prime Construction Group, Inc.	\$1,597,597.00
Benchmark Construction Co. Inc.	Non-Responsive
Miller Pipeline, LLC	Non-Responsive
Granite Inliner, LLC	Non-Conforming



## BUSINESS DEVELOPMENT DIVISION

October 1, 2021

TO: Tracy Attenasio, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

**PROJECT: Y21-7049-TA / Orange County Gravity Replacement Package 29**

The Business Development Division evaluated five bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 11%. At the time of bid opening, at least 42 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Benchmark Construction Co. Inc., reported 1% in M/WBE participation. They did not meet the 11% M/WBE participation goal and did not submit sufficient good faith effort documentation. Please note the following certified M/WBE participation:

WBE-WF	LP Video Productions	\$2,100.00
WBE-WF	Flashrite, Inc.	\$2,157.98
<b>Total MWBE Participation</b>		<b>\$4,257.98 (1%)</b>

The apparent second low bidder, submitted by Ric-Man Construction Florida, Inc., reported 11% in M/WBE participation. They met the 11% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

WBE-WF	Flashrite, Inc.	\$11,352.00
WBE-WF	John B. Webb & Associates	\$21,500.00
<del>WBE-WF</del>	<del>John B. Webb &amp; Associates</del> (Scope: PIO not certified)	<del>\$8,928.00</del>
MBE-HM	Corcel Corp.	\$42,820.00
<b>Total MWBE Participation</b>		<b>\$75,672.00 (11%)</b>

*Aheena Jerguson*

**Interoffice Memorandum**

The apparent third low bidder, submitted by Insituform Technologies, LLC, reported 13% in M/WBE participation. They met the 11% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AFAM	HZ Construction	\$98,740.00
WBE-WF	Kathy's Video	\$5,460.00
<b>Total MWBE Participation</b>		<b>\$104,200.00 (13%)</b>

The fourth low bidder, submitted by Miller Pipeline, LLC, reported 6% in M/WBE participation. They did not meet the 8% M/WBE participation goal and did not submit good faith effort documentation. Please note the following certified M/WBE participation:

WBE-WF	Flashrite, Inc.	\$46,574.00
WBE-WF	Kathy's Video	\$6,006.00
<b>Total MWBE Participation</b>		<b>\$52,580.00 (6%)</b>

The fifth low bidder, submitted by Prime Construction Group, Inc., reported 11% in M/WBE participation. They met the 11% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AFAM	HZ Construction	\$128,740.00
WBE-WF	LP Video Productions	\$30,000.00
WBE-WF	JHS Environmental Engineering	\$23,640.00
<b>Total MWBE Participation</b>		<b>\$182,380.00 (11%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>						
<b>Y21-7049-TA / Orange County Gravity Replacement Package 29</b>						
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 11%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Benchmark Construction Co. Inc.	\$692,370.00	\$4,257.98	1%	No	18 / 24 %
2nd Low	Ric-Man Construction Florida, Inc.	\$704,945.60	\$75,672.00	11%	N/A	44 / 6 %
3rd Low	Insituform Technologies, LLC	\$779,973.19	\$104,200.00	13%	N/A	19 / 11 %
4th Low	Miller Pipeline, LLC	\$948,046.60	\$52,580.00	6%	No	4 / 10 %
5th Low	Prime Construction Group, Inc.	\$1,597,597.00	\$182,380.00	11%	N/A	40 / 8 %