



April 1, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y22-755-RC Orange County Fire Station #54  
Metal Storage Building Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-755-RC, Orange County Fire Station #54 Metal Storage Building Replacement to the low responsive and responsible bidder, APD Construction, LLC in the total contract award amount of \$433,000.

PROCUREMENT:

Work under this contract consists of design and construction of a new metal storage building for fire station #54 apparatus and their equipment. The project is located in District 1.

FUNDING:

Funding is available in account number 1009-034-0772-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Boromei Construction, Inc. was deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. Because the bid submitted by APD Construction, LLC is higher than the engineer's estimate, staff held a meeting with the low bidder, to confirm the scope and price. References provided were satisfactory for this type of work and APD Construction, LLC, has been determined to be responsible. Therefore, award is recommended to APD Construction, LLC.

Award of Invitation for Bid Y22-755-RC Orange County Fire Station #54 Metal Storage  
Building Replacement  
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Bid tabulation is as follows:

<b>Number</b>	<b><u>Bidder:</u></b>	<b><u>Total Estimated Bid:</u></b>
1	<b>APD Construction, LLC</b>	<b>\$433,000</b>
2	<b>Boromei Construction, Inc.</b>	<b>Non-Responsive</b>



# **BUSINESS DEVELOPMENT DIVISION**

February 10, 2022

**TO:** Rochelle Chambers, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division M/WBE Bid Evaluation

**PROJECT:** **Y22-755-RC / Orange County Fire Station #54 Metal Storage Building Replacement**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 40 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Boromei Construction, Inc., reported 18.89% in M/WBE participation. While they listed M/WBE's in their bid; they did not specify their scopes of services on attachment C-2. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

MBE-HM	Central Florida Construction Walls	\$25,400.00
MBE-AFAM	Celectsys	\$41,550.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$66,950.00 (18.89%)</b>

Interoffice Memorandum

The apparent second low bidder, submitted by Orange County MBE firm APD Construction, LLC, is bidding as a Prime contractor. Therefore, APD Construction, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 9% M/WBE goal. APD Construction, LLC, reported self-performing 36.08% with 26.12% subcontractor's participation on attachment C-2. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	APD Construction	\$156,222.22
MBE-HM	M & M Electric of Central Florida	\$93,100.00
WBE-WF	John B. Webb & Associates	\$20,000.00
Not Orange County Certified*	<del>Great Western Buildings</del>	<del>\$93,000.00</del>
Not Orange County Certified*	<del>Orlando's Best Plumber</del>	<del>\$4,500.00</del>
Not Orange County Certified*	<del>Overhead Door Company of Orlando</del>	<del>\$56,500.00</del>
Not Orange County Certified*	<del>Mills &amp; Nebraska</del>	<del>\$9,677.78</del>
<b>Total MWBE Participation</b>		<b>\$269,322.22 (62.20%)</b>

\*At time of bid the firm was not Orange County Certified.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

VaSantha Raysor, BDD

2/10/2022

BID COMPARISON									
Y22-755-RC / Orange County Fire Station #54 Metal Storage Building Replacement									
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Boromei Construction, Inc.	\$354,443.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 0 %
2nd Low	APD Construction, LLC	\$433,000.00	\$156,222.22	\$113,100.00	36.08%	26.12%	62.20%	N/A	75 / 25 %