




April 1, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Sarah Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y22-764-FH Dr. Phillips/Orange County  
Public Schools (OCPS) Future Middle School Joint Ballfield Park

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-764-FH, Dr. Phillips/Orange County Public Schools (OCPS) Future Middle School Joint Ballfield Park to the low responsive and responsible bidder, Oelrich Construction, Inc., in the total contract award amount of \$7,498,687.

PROCUREMENT:

Work under this contract consists of building four ballfields, concessions, storage, restrooms, storm drainage, and parking entrance road on the proper site on six acres of developer provided land. The project is located in District 1.

FUNDING:

Funding is available in account numbers 1023-021-0187-6310, 1265-062-0187-6310, and 1023-062-0187-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from OHLA Building, Inc. was deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. Oelrich Construction, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Oelrich Construction, Inc.

Award of Invitation for Bid Y22-764-FH Dr. Phillips/Orange County Public Schools  
(OCPS) Future Middle School Joint Ballfield Park  
Page 2

Bid tabulation is as follows:

<b>Number</b>	<b><u>Bidder:</u></b>	<b><u>Total Estimated Bid:</u></b>
1	Oelrich Construction, Inc.	\$7,498,687
2	H.A. Contracting Corp.	\$8,187,000
3	OHLA Building, Inc.	Non-Responsive



## BUSINESS DEVELOPMENT DIVISION

March 17, 2022

TO: Fabio Henao, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-764-FH / Parks Dr. Phillips/ Orange County Public Schools (OCPS)  
Future Middle School Joint Ballfield Park (Base Bid)**

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 20%. At the time of bid opening, at least 67 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by OHLA Building, Inc., reported 20.75% in M/WBE participation. While they listed M/WBE firm D'Novo Services in their bid, they did not specify scope of service on attachment C-2. They did not meet the 20% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation that is not confirmed:

MBE-HM	D'Novo Services	\$1,390,000.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$0 (0%)</b>

The apparent second low bidder, submitted by Oelrich Construction, Inc., reported 32.95% in M/WBE participation. They met the 20% M/WBE participation. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates	\$78,000.00
Not Orange County Certified	<del>VMG Construction, Inc.</del>	<del>\$534,571.00</del>
MBE-HM	D'Novo Services	\$1,412,600.00
MBE-AFAM	Williams Earthwork	\$980,000.00
<b>Total MWBE Participation</b>		<b>\$2,470,600.00 (32.95%)</b>

\*At time of bid the company is not Orange County certified.

*Aheena Ferguson*

**Interoffice Memorandum**

The apparent third low bidder, submitted by H.A. Contracting Corp., reported 23.04% in M/WBE participation. They met the 20% M/WBE participation. Please note the following certified M/WBE participation:

MBE-AFAM	Associated Cost Engineers of Delaware	\$930,000.00
MBE-HM	Diversified Supply	\$236,120.00
MBE-AFAM	Key Mechanical Services	\$70,000.00
MBE-HM	OLP Construction	\$650,000.00
<b>Total MWBE Participation</b>		<b>\$1,886,120.00 (23.04%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>						
<b>Y22-764-FH / Parks Dr. Phillips/ Orange County Public Schools (OCPS) Future Middle School Joint Ballfield Park (Base Bid)</b>						
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 20%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	OHLA Building, Inc.	\$6,698,000.00	\$0.00	0.00%	No	54 / 19 %
2nd Low	Oelrich Construction, Inc.	\$7,498,687.00	\$2,470,600.00	32.95%	N/A	6 / 16 %
3rd Low	H.A. Contracting Corp.	\$8,187,000.00	\$1,886,120.00	23.04%	N/A	33 / 11 %