



Interoffice Memorandum

March 31, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

Contact: Eduardo Avellaneda, M.S., P.E., Manager, Roads and Drainage Division
407-836-7875

Subject: Award of Invitation for Bids Y22-768-R2, L.B. McLeod Road Bridge Over Shingle Creek No.755800 Slope Protection Deficiency Repairs Phase 1

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-768-R2, L.B. McLeod Road Bridge Over Shingle Creek No.755800 Slope Protection Deficiency Repairs Phase 1, to the sole responsive and responsible bidder, Proshot Concrete, Inc., in the total contract award amount of \$294,350.

PROCUREMENT:

Work consists of slope protection deficiency repair including materials required and sequence of repair to the bridge. The project is located in District 6.

FUNDING:

Funding is available in account number 1004-072-2912-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

REMARKS:

A single bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and price reasonableness. To ensure an open and competitive bid process, the IFB was posted on the Orange County website and on our e-procurement platform, Opengov. A query from staff to potential sources who declined to participate in the bidding process resulted in the following findings:

Construct Co, Inc. Did not respond to our query.

Montalvo Mejia Construction, LLC: Did not respond to our query.

Award of Invitation for Bids Y22-768-R2, L.B. McLeod Road Bridge Over Shingle Creek
No.755800 Slope Protection Deficiency Repairs Phase 1
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The bid submitted from Proshot Concrete, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Proshot Concrete, Inc., has been determined to be responsible. Therefore, award is recommended to Proshot Concrete, Inc.

Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Proshot Concrete, Inc.	\$294,350



BUSINESS DEVELOPMENT DIVISION

March 17, 2022

TO: Rolando Melo, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-768-R2 / L.B. McLeod Road Bridge Over Shingle Creek No. 755800
Slope Protection Deficiency Repairs Phase 1**

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 58 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Proshot Concrete, Inc., reported 7.10% in M/WBE participation. While they listed M/WBE firm G.W. Trucking in their bid, they did not specify scope of service on attachment C-2, unable to confirm participation. They did not meet the 25% M/WBE participation goal and did achieve good faith effort documentation. Please note the following certified M/WBE participation:

MBE-HM	La Costa Sod, LLC	\$5,700.00
WBE-WF	LP Video Productions	\$400.00
WBE-WF	John B. Webb & Associates	\$14,800.00
MBE-AFAM	G.W. Trucking	\$8,160.00
Total MWBE Participation		\$20,900.00 (7.10%)

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown.

cc: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON						
Y22-768-R2 / L.B. McLeod Road Bridge Over Shingle Creek No. 755800 Slope Protection Deficiency Repairs Phase 1						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Proshot Concrete, Inc.	\$294,350.00	\$20,900.00	7.10%	Yes	13 / 13 %