



Interoffice Memorandum

April 4, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: John Westmoreland, Division Chief, Fire Rescue Department
407-836-9178

SUBJECT: Approval of Purchase Order M107263, MetaSys Building Automation
System Upgrade

ACTION REQUESTED:

Approval of Purchase Order M107263, MetaSys Building Automation System Upgrade, with Johnson Controls, Inc., in the total amount of \$153,425.

PROCUREMENT:

This purchase order will upgrade the existing Metasys N2 control system to a new Metasys BACnet control system for the first and second floors at the Fire Rescue headquarters building.

FUNDING:

Funding is available in account number 1023-034-0772-3810.

APPROVALS:

The Orange County Fire Rescue Department concurs with this recommendation.

DISCUSSION:

In an effort to identify any additional sources to provide this upgrade, the Procurement Division posted a Notice of Intent to Sole Source to Johnson Controls, Inc. on the County's website for a period of 10 business days. No firms responded to the posting confirming their ability to perform the services. Price reasonableness has been determined by comparing pricing for Embry-Riddle Aeronautical University, College of Business Building Controls Upgrade and Daytona State College Deltona Campus upgrades that required replacement of antiquated equipment and software with similar scopes of service. Contract Y18-1013B with Johnson Controls is for repairs and maintenance of the existing equipment; however, it does not cover upgrades. Staff found the pricing to be no more than 10% higher and has determined the pricing to be fair and reasonable for the scope of services required and the features provided by the system upgrade.